

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**September 30, 2021**

### U.S. PECANS RECEIVED

	<u>9/30/2021</u>	<u>9/30/2020</u>	<u>% of Change of Year</u>
<b>Pecans Received:</b>			
Improved	5,769,265	6,217,705	-7%
Native/Seedling	192	192,599	-100%
Substandard	229,538	522,236	-56%
Total	<u>5,998,995</u>	<u>6,932,540</u>	<u>-13%</u>
<b>Shipments:</b>			
	<u>9/30/2021</u>	<u>9/30/2020</u>	<u>% of Change of Year</u>
<b>Shelled Meats</b>			
Retail/Grocery/Export	15,340,540	20,993,330	-27%
Inter-handler Transfers Shipped	132,403	172,692	-23%
Inter-handler Transfers Received	(855,663)	(403,615)	112%
Total Shelled Meats	<u>14,617,280</u>	<u>20,762,407</u>	<u>-30%</u>
<b>Inshell</b>			
Retail/Grocery/Export	1,914,346	9,397,015	-80%
Inter-handler Transfers Shipped	1,018,143	5,343,468	-81%
Inter-handler Transfers Received	(3,389,962)	(2,577,593)	32%
Total Inshell Meats	<u>(457,473)</u>	<u>12,162,890</u>	<u>-104%</u>
Total Shipments (Inshell Basis)	<u>28,777,087</u>	<u>53,687,704</u>	<u>-46%</u>
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	<u>9/30/2021</u>	<u>9/30/2020</u>	<u>% of Change of Year</u>
<b>Total Pecans in Inventory:</b>			
Shelled Meats	27,009,385	43,184,420	-37%
Inshell	103,308,231	57,138,115	81%
Total (Inshell Basis)	<u>157,327,001</u>	<u>143,506,955</u>	<u>10%</u>
<b>Commitments to Ship:</b>			
<b>Meats:</b>			
Domestic-Shelled Meats	19,722,565	47,398,480	-58%
Export-Shelled Meats	9,562,768	7,677,330	25%
Total Meats	<u>29,285,333</u>	<u>55,075,810</u>	<u>-47%</u>
<b>Inshell:</b>			
Domestic-Inshell	385,221	281,698	37%
Export-Inshell	673,941	4,235,884	-84%
Total Inshell	<u>1,059,162</u>	<u>4,517,582</u>	<u>-77%</u>
<b>Less: Contracts to Purchase:</b>			
Shelled Meats	-0-	(1,981,820)	-100%
Inshell	-0-	-0-	0%
Total Commitments (Inshell Basis)	<u>59,629,828</u>	<u>110,705,562</u>	<u>-46%</u>
<b>Net Open Position</b>	<u>97,697,173</u>	<u>32,801,393</u>	<u>198%</u>

Data is accurate as of January 2021. Any amendments shall be made the following month.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

September 30, 2021

### INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>9/30/2021</u>	<u>9/30/2020</u>
Inshell Exported for Shelling:		
Mexico	2,163,883.00	711,059
Total Inshell Exported for Shelling	<u>2,163,883.00</u>	<u>711,059</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:		
Mexico	750,800.00	1,401,647
	<u>750,800.00</u>	<u>1,401,647</u>

### PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>9/30/2021</u>	<u>9/30/2020</u>
Shelled Meats:		
Country of Origin:		
Australia		
Mexico	482,314	234,135
Total Shelled Meats	<u>482,314</u>	<u>234,135</u>
Inshell:		
Country of Origin:		
Argentina		44,100
Mexico		2,570,577
Total Inshell	<u>-</u>	<u>2,614,677</u>
Total (Inshell Basis)		
Argentina	-	44,100
Australia	-	-
Mexico	964,628	3,038,847
Total (Inshell Basis)	<u>964,628</u>	<u>3,082,947</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

**AMERICAN PECAN COUNCIL**

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**Destination Report**

**September 30, 2020**

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
		9/30/2021	9/30/2020	9/30/2021	9/30/2020	9/30/2021	9/30/2020	9/30/2021	9/30/2020
<b>Africa</b>									
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
	<b>Total Africa</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>
<b>Asia</b>									
	China	41,100	52,200	972,910	4,712,858	-0-	-0-	1,055,110	4,817,258
	Hong Kong	10,980.00	-0-	-	-0-	-0-	-0-	21,960	-0-
	India	13,500.00	-0-	-	-0-	-0-	-0-	27,000	-0-
	Japan	18,000.00	22,860	-	-0-	-0-	-0-	36,000	45,720
	Kuwait	-	-0-	-	-0-	-0-	-0-	-0-	-0-
	Malaysia	-	12,000	-	-0-	-0-	-0-	-0-	24,000
	Philippines	-	-0-	-	-0-	-0-	-0-	-0-	-0-
	Qatar	-	-0-	-	-0-	-0-	-0-	-0-	-0-
	Singapore	15,000.00	-0-	-	-0-	-0-	-0-	30,000	-0-
	South Korea	198,000.00	305,100	-	-0-	-0-	-0-	396,000	610,200
	Thailand	-	-0-	-	-0-	-0-	-0-	-0-	-0-
	Taiwan	36,000.00	22,080	-	-0-	-0-	-0-	72,000	44,160
	Vietnam	82,500.00	84,000	-	-0-	-0-	-0-	165,000	168,000
	<b>Total Asia</b>	<b>415,080</b>	<b>498,240</b>	<b>972,910</b>	<b>4,712,858</b>	<b>-0-</b>	<b>-0-</b>	<b>1,803,070</b>	<b>5,709,338</b>

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TM

**Destination Report**

**September 30, 2020**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Destination	9/30/2021	9/30/2020	9/30/2021	9/30/2020	9/30/2021	9/30/2020	9/30/2021	9/30/2020
<u>Australia/Oceania</u>								
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Europe</u>								
Austria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Belgium	42,300	41,400	-0-	-0-	-0-	-0-	84,600	82,800
Czech Republic	24,000	-0-	-0-	-0-	-0-	-0-	48,000	-0-
Denmark	33,600	37,800	-0-	-0-	-0-	-0-	67,200	75,600
France	162,900	155,970	-0-	-0-	-0-	-0-	325,800	311,940
Germany	698,640	262,200	-0-	-0-	-0-	-0-	1,397,280	524,400
Greece	-0-	690	-0-	-0-	-0-	-0-	-0-	1,380
Ireland	9,000	13,650	-0-	-0-	-0-	-0-	18,000	27,300
Italy	42,000	-0-	-0-	-0-	-0-	-0-	84,000	-0-
Latvia	1,500	-0-	-0-	-0-	-0-	-0-	3,000	-0-
Lithuania	-0-	42,000	-0-	-0-	-0-	-0-	-0-	84,000
Netherlands	310,500	355,470	-0-	-0-	-0-	-0-	621,000	710,940
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	45,600
Poland	1,500	-0-	-0-	-0-	-0-	-0-	3,000	-0-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Spain	68,490	24,750	-0-	-0-	-0-	-0-	136,980	49,500
Sweden	57,900	45,450	-0-	-0-	-0-	-0-	115,800	90,900
Switzerland	40,500	121,500	-0-	-0-	-0-	-0-	81,000	243,000
United Kingdom	262,800	330,000	-0-	-0-	-0-	-0-	525,600	660,000
Total Europe	1,755,630	1,453,680	-0-	-0-	-0-	-0-	3,511,260	2,907,360

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TM

**Destination Report**

**September 30, 2020**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Destination								
World Region								
Destination								
	9/30/2021	9/30/2020	9/30/2021	9/30/2020	9/30/2021	9/30/2020	9/30/2021	9/30/2020
<b>Middle East</b>								
Israel	88,620	118,260	-0-	-0-	-0-	-0-	177,240	236,520
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Saudi Arabia	216,000	-0-	-0-	-0-	-0-	-0-	432,000	-0-
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	48,000
United Arab Emirates	-0-	30	-0-	-0-	-0-	-0-	-0-	60
<b>Total Middle East</b>	<b>304,620</b>	<b>142,290</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>609,240</b>	<b>284,580</b>
<b>North America</b>								
Canada	632,220	805,470	30,850	-0-	-0-	-0-	1,295,290	1,610,940
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Mexico	-0-	-0-	-0-	1,473,716	-0-	522,231	-0-	1,995,947
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	2,040
<b>Total North America</b>	<b>632,220</b>	<b>806,490</b>	<b>30,850</b>	<b>1,473,716</b>	<b>-0-</b>	<b>522,231</b>	<b>1,295,290</b>	<b>3,608,927</b>
<b>South American</b>								
Columbia	1,680	-0-	-0-	-0-	-0-	-0-	3,360	-0-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<b>Total South America</b>	<b>1,680</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>3,360</b>	<b>-0-</b>
<b>Total Exports</b>	<b>3,109,230</b>	<b>2,900,700</b>	<b>1,003,760</b>	<b>6,186,574</b>	<b>-0-</b>	<b>522,231</b>	<b>7,222,220</b>	<b>12,510,205</b>
<b>Grand Total Shipments</b>	<b>3,109,230</b>	<b>2,900,700</b>	<b>1,003,760</b>	<b>6,186,574</b>	<b>-0-</b>	<b>522,231</b>	<b>7,222,220</b>	<b>12,510,205</b>

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