

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

September 30, 2020

INTER-HANDLER TRANSFERS OF PECANS

	<u>9/30/2020</u>	<u>9/30/2019</u>	<u>% of Change of Year</u>
Pecans Received:			
Improved	3,091,261	6,167,191	-50%
Native/Seedling	-0-	75	-100%
Substandard	-0-	442,915	-100%
Total	3,091,261	6,610,181	-53%
	<u>9/30/2020</u>	<u>9/30/2019</u>	<u>% of Change of Year</u>
Shipments:			
Shelled Meats			
Retail/Grocery/Export	21,665,304	13,234,051	64%
Inter-handler Transfers Shipped	84,430	27,835	203%
Inter-handler Transfers Received	(269,700)	(760,531)	-65%
Total Shelled Meats	21,480,034	12,501,355	72%
Inshell			
Retail/Grocery/Export	5,238,973	4,815,489	9%
Inter-handler Transfers Shipped	2,794,788	4,480,247	-38%
Inter-handler Transfers Received	(1,896,311)	(4,909,737)	-61%
Total Inshell Meats	6,137,450	4,385,999	40%
Total Shipments (Inshell Basis)	49,097,518	29,388,709	67%
	<u>9/30/2020</u>	<u>9/30/2019</u>	<u>% of Change of Year</u>
Total Pecans in Inventory:			
Shelled Meats	44,346,388	66,201,985	-33%
Inshell	46,131,722	52,635,843	-12%
Total (Inshell Basis)	134,824,498	185,039,813	-27%
Commitments to Ship:			
Meats:			
Domestic-Shelled Meats	51,135,050	51,387,609	0%
Export-Shelled Meats	7,599,570	7,473,470	2%
Total Meats	58,734,620	58,861,079	0%
Inshell:			
Domestic-Inshell	281,698	393,420	-28%
Export-Inshell	4,235,884	84,846	4892%
Total Inshell	4,517,582	478,266	845%
Less: Contracts to Purchase:			
Shelled Meats	(1,981,820)	(288,150)	588%
Inshell	-0-	-0-	0%
Total Commitments (Inshell Basis)	118,023,182	117,624,124	0%
Net Open Position	16,801,316	67,415,689	-75%

Data is accurate as of November 1, 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

September 30, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>9/30/2020</u>	<u>9/30/2019</u>
Inshell Exported for Shelling:		
Mexico	711,059	3,152,993
Total Inshell Exported for Shelling	<u>711,059</u>	<u>3,152,993</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:		
Mexico	1,276,646	1,671,210

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>9/30/2020</u>	<u>9/30/2019</u>
Shelled Meats:		
Country of Origin:		
Australia		-0-
Mexico		414,115
Total Shelled Meats	<u>-</u>	<u>414,115</u>
Inshell:		
Country of Origin:		
Argentina		47,641
Mexico		334,910
Total Inshell	<u>-</u>	<u>382,551</u>
Total (Inshell Basis)		
Argentina	-0-	47,641
Australia	-0-	-0-
Mexico	-	1,163,140
Total (Inshell Basis)	<u>-</u>	<u>1,210,781</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

September 30, 2020

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019
Africa								
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Morocco		-0-					-0-	-0-
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Asia								
China	52,200	39,000	4,712,858	1,328,900	-0-	-0-	4,817,258	1,406,900
Hong Kong		1,698		469,450	-0-	-0-	-0-	472,846
India		7,500		-0-	-0-	-0-	-0-	15,000
Japan	21,960	31,500	-0-	-0-	-0-	-0-	43,920	63,000
Kuwait		-0-		-0-	-0-	-0-	-0-	-0-
Malaysia		-0-		-0-	-0-	-0-	-0-	-0-
Philippines		3,360		-0-	-0-	-0-	-0-	6,720
Qatar		-0-		-0-	-0-	-0-	-0-	-0-
Singapore		-0-		-0-	-0-	-0-	-0-	-0-
South Korea	161,100	156,300	-0-	-0-	-0-	-0-	322,200	312,600
Thailand		-0-		-0-	-0-	-0-	-0-	-0-
Taiwan		35,970		-0-	-0-	-0-	-0-	71,940
Vietnam	84,000	-0-		-0-	-0-	-0-	168,000	-0-
Total Asia	319,260	275,328	4,712,858	1,798,350	-0-	-0-	5,351,378	2,349,006

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Destination Report

September 30, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Destination	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019
Australia/Oceania								
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Europe								
Austria		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Belgium	40,500	30,600	-0-	-0-	-0-	-0-	81,000	61,200
Czech Republic		5,400	-0-	-0-	-0-	-0-	-0-	10,800
Denmark	37,800	115,680	-0-	-0-	-0-	-0-	75,600	231,360
France	155,970	81,000	-0-	-0-	-0-	-0-	311,940	162,000
Germany	262,200	372,300	-0-	-0-	-0-	-0-	524,400	744,600
Greece	690	-0-	-0-	-0-	-0-	-0-	1,380	-0-
Ireland	13,650						27,300	-0-
Italy		40,500	-0-	-0-	-0-	-0-	-0-	81,000
Latvia		1,440	-0-	-0-	-0-	-0-	-0-	2,880
Lithuania		40,500	-0-	-0-	-0-	-0-	-0-	81,000
Netherlands	268,470	352,920	-0-	-0-	-0-	-0-	536,940	705,840
Norway	22,800	-0-	-0-	-0-	-0-	-0-	45,600	-0-
Poland		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Portugal		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Russia		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia			-0-	-0-	-0-	-0-	-0-	-0-
Spain	750	61,470	-0-	-0-	-0-	-0-	1,500	122,940
Sweden	45,450	4,500	-0-	-0-	-0-	-0-	90,900	9,000
Switzerland	121,500	84,000	-0-	-0-	-0-	-0-	243,000	168,000
United Kingdom	162,000	227,250	-0-	-0-	-0-	-0-	324,000	454,500
Total Europe	1,131,780	1,417,560	-0-	-0-	-0-	-0-	2,263,560	2,835,120

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World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
Destination	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019	9/30/2020	9/30/2019
Middle East								
Israel	40,500	155,400	-0-	-0-	-0-	-0-	81,000	310,800
Jordan		-0-	-0-	-0-	-0-	-0-	-0-	-0-
Lebanon		13,440	-0-	-0-	-0-	-0-	-0-	26,880
Saudi Arabia		42,000	-0-	-0-	-0-	-0-	-0-	84,000
Turkey		-0-	-0-	-0-	-0-	-0-	-0-	-0-
United Arab Emirates	30	2,340	-0-	-0-	-0-	-0-	60	4,680
Total Middle East	40,530	213,180	-0-	-0-	-0-	-0-	81,060	426,360
North America								
Canada	655,020	728,115		23,250		-0-	1,310,040	1,479,480
Costa Rica							-0-	-0-
Mexico		-0-	449,494	110,000		64,420	449,494	174,420
Puerto Rico							-0-	-0-
Total North America	655,020	728,115	449,494	133,250	-0-	64,420	1,759,534	1,653,900
South American								
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total South America	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Exports	2,146,590	2,634,183	5,162,352	1,931,600	-0-	64,420	9,455,532	7,264,386
Grand Total Shipments	2,146,590	2,634,183	5,162,352	1,931,600	-0-	64,420	9,455,532	7,264,386

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