

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

October 31, 2021

U.S. PECANS RECEIVED

	10/31/2021	10/31/2020	% of Change of Year	9/1/2021-10/31/2021	9/1/2020-10/31/2020	% of Change of
Pecans Received:						
Improved	12,157,833	21,032,439	-73%	17,927,098	27,250,144	-52%
Native/Seedling	82,677	1,257,929	-1421%	82,869	1,450,528	-1650%
Substandard	-	491,518	0%	229,538	1,013,754	-342%
Total	12,240,510	22,781,886	-46%	18,239,505	29,714,426	-39%
Shipments:						
Shelled Meats						
Retail/Grocery/Export	15,693,298	15,680,338	0%	31,033,838	36,673,668	-18%
Inter-handler Transfers Shipped	-	249,663	0%	132,403	422,355	-219%
Inter-handler Transfers Received	(350,980)	(2,054,255)	485%	(1,206,643)	(2,457,870)	104%
Total Shelled Meats	15,342,318	13,875,746	11%	29,959,598	34,638,153	-14%
Inshell						
Retail/Grocery/Export	2,593,866	13,121,677	-406%	4,508,212	22,518,692	-400%
Inter-handler Transfers Shipped	6,188,268	9,123,678	-47%	7,206,411	14,467,146	-101%
Inter-handler Transfers Received	(7,438,779)	(6,125,222)	-18%	(10,828,741)	(8,702,815)	-20%
Total Inshell Meats	1,343,355	16,120,133	-92%	885,882	28,283,023	-100%
Total Shipments (Inshell Basis)	32,027,991	43,871,625	-27%	60,805,078	97,559,329	-38%
Total Pecans in Inventory:						
Shelled Meats	35,283,488	53,035,370	-50%			
Inshell	90,109,694	62,039,022	31%			
Total (Inshell Basis)	160,676,670	168,109,762	-4%			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	57,670,665.00	40,264,161	30%			
Export-Shelled Meats	10,633,404.00	15,155,920	-43%			
Total Meats	68,304,069	55,420,081	23%			
Inshell:						
Domestic-Inshell	1,132,758.00	471,615	58%			
Export-Inshell	83,441.00	607,503	628%			
Total Inshell	1,216,199	1,079,118	13%			
Less: Contracts to Purchase:						
Shelled Meats	(172,800.00)	(1,699,040)	883%			
Inshell	(15,120,768.00)	(19,767,856)	31%			
Total Commitments (Inshell Basis)	122,357,969	88,753,344	38%			
Net Open Position	38,318,701	79,356,418	-52%			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

October 31, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>10/31/2021</u>	<u>10/31/2020</u>	<u>9/1/2021-10/31/2021</u>	<u>9/1/2020-10/31/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	1,047,940	1,249,481	3,211,823	1,960,540	39%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	126,000	1,818,678	876,800.00	3,220,325	267%

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>10/31/2021</u>	<u>10/31/2020</u>	<u>9/1/2021-10/31/2021</u>	<u>9/1/2020-10/31/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia			0	-	
Mexico	188,550	496,576	670,864	730,711	-9%
Total Shelled Meats	188,550	496,576	670,864	730,711	-9%
Inshell:					
Country of Origin:					
Argentina			0	44,100	-100%
Mexico	435,810	1,855,980	435,810	4,426,557	-90%
Total Inshell	435,810	1,855,980	435,810	4,470,657	-90%
Total (Inshell Basis)					
Argentina	-0-	-0-	-0-	44,100	-100%
Australia	-0-	-0-	-0-	-	0%
Mexico	812,910	2,849,132	1,777,538	5,887,979	-70%
Total (Inshell Basis)	812,910	2,849,132	1,777,538	5,932,079	-70%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

October 31, 2021

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	10/31/2020	9/1/21-10/31/21	9/1/20-10/31/20	
Africa												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
Asia												
	China	-0-	41,100	1,658,220	2,631,130	-0-	-0-	1,658,220	18,900	2,713,330	12,748,949	
	Hong Kong	390	11,370	-0-	-0-	-0-	-0-	780	-0-	22,740	150,685	
	India	-0-	13,500	-0-	-0-	-0-	-0-	-0-	7,500	27,000	66,000	
	Japan	30,000	48,000	-0-	-0-	-0-	-0-	60,000	23,250	96,000	116,220	
	Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
	Malaysia	30,000	30,000	-0-	-0-	-0-	-0-	60,000	-0-	60,000	36,000	
	Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
	Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	26,400	
	Singapore	36,000	51,000	-0-	-0-	-0-	-0-	72,000	-0-	102,000	27,000	
	South Korea	111,300	309,300	-0-	-0-	-0-	-0-	222,600	129,300	618,600	841,800	
	Thailand	-0-	-0-	-0-	-0-	-0-	-0-	-0-	17,550	-0-	45,600	
	Taiwan	36,000	72,000	-0-	-0-	-0-	-0-	72,000	-0-	144,000	116,160	
	Vietnam	-0-	82,500	-0-	-0-	-0-	-0-	-0-	81,000	165,000	168,000	
	Total Asia	243,690	658,770	1,658,220	2,631,130	-0-	-0-	2,145,600	277,500	3,948,670	14,342,814	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

October 31, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	10/31/2020	9/1/21-10/31/21	9/1/20-10/31/20
Australia/Oceania										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Europe										
Austria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
Belgium	-0-	42,300	-0-	-0-	-0-	-0-	-0-	40,500	84,600	106,800
Czech Republic	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
Denmark	10,200	43,800	-0-	-0-	-0-	-0-	20,400	80,400	87,600	129,600
France	141,000	303,900	-0-	-0-	-0-	-0-	282,000	236,190	607,800	414,840
Germany	287,460	986,100	-0-	-0-	-0-	-0-	574,920	103,560	1,972,200	656,640
Greece	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	1,380
Ireland	-0-	9,000	-0-	-0-	-0-	-0-	-0-	-0-	18,000	45,300
Italy	84,000	126,000	-0-	-0-	-0-	-0-	168,000	-0-	252,000	84,000
Latvia	-0-	1,500	-0-	-0-	-0-	-0-	-0-	-0-	3,000	-
Lithuania	42,000	42,000	-0-	-0-	-0-	-0-	84,000	-0-	84,000	252,000
Netherlands	152,130	462,630	-0-	-0-	-0-	-0-	304,260	260,700	925,260	1,536,060
Norway	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,600
Poland	-0-	1,500	-0-	-0-	-0-	-0-	-0-	-0-	3,000	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	6,480	6,480	-0-	-0-	-0-	-0-	12,960	3,600	12,960	7,200
Spain	77,340	145,830	-0-	-0-	-0-	-0-	154,680	-0-	291,660	49,500
Sweden	59,400	117,300	-0-	-0-	-0-	-0-	118,800	54,090	234,600	216,960
Switzerland	-0-	40,500	-0-	-0-	-0-	-0-	-0-	92,760	81,000	383,640
United Kingdom	487,920	750,720	-0-	-0-	-0-	-0-	975,840	226,950	1,501,440	1,196,700
Total Europe	1,347,930	3,103,560	-0-	-0-	-0-	-0-	2,695,860	1,098,750	6,207,120	5,174,220

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

October 31, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	9/1/21-10/31/21	10/31/2021	10/31/2020	9/1/21-10/31/21	9/1/20-10/31/20
<u>Middle East</u>										
Israel	211,170	299,790	-0-	-0-	-0-	-0-	422,340	-0-	599,580	477,000
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	4,500	-0-	-
Saudi Arabia	-0-	216,000	-0-	-0-	-0-	-0-	-0-	-0-	432,000	-
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
United Arab Emirates	36,000	36,000	-0-	-0-	-0-	-0-	72,000	15,900	72,000	72,060
Total Middle East	247,170	551,790	-0-	-0-	-0-	-0-	494,340	20,400	1,103,580	597,060
<u>North America</u>										
Canada	721,290	1,353,510	-0-	30,850	-0-	-0-	1,442,580	854,370	2,737,870	4,065,720
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	40,500	40,500	-0-	-0-	-0-	-0-	81,000	-0-	81,000	3,293,976
Puerto Rico	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	2,040
Total North America	761,790	1,394,010	-0-	30,850	-0-	-0-	1,523,580	854,370	2,818,870	7,361,736
<u>South American</u>										
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	16,080
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	7,200
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	23,280
Total Exports	2,600,580	5,709,810	1,658,220	2,661,980	-0-	-0-	6,859,380	2,251,020	14,081,600	27,499,110

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.