

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**October 31, 2020**

### U.S. PECANS RECEIVED

	<u>10/31/2020</u>	<u>10/31/2019</u>	<u>% of Change of Year</u>	<u>9/1/2020-10/31/2020</u>	<u>9/1/2019-10/31/2019</u>	<u>% of Change of</u>
<b>Pecans Received:</b>						
Improved	19,647,290	12,980,766	51%	25,629,021	19,147,957	34%
Native/Seedling	1,169,200	626,577	87%	1,169,200	626,652	87%
Substandard	294,520	211,243	39%	816,751	654,158	25%
<b>Total</b>	<u>21,111,010</u>	<u>13,818,586</u>	<u>53%</u>	<u>27,614,972</u>	<u>20,428,767</u>	<u>35%</u>
	<u>10/31/2020</u>	<u>10/31/2019</u>	<u>% of Change of Year</u>	<u>9/1/2020-10/31/2020</u>	<u>9/1/2019-10/31/2019</u>	<u>% of Change of</u>
<b>Shipments:</b>						
<b>Shelled Meats</b>						
Retail/Grocery/Export	14,554,693	17,424,330	-16%	35,545,305	30,659,071	16%
Inter-handler Transfers Shipped	148,880	204,370	-27%	236,305	232,205	2%
Inter-handler Transfers Received	(1,663,491)	(1,027,989)	62%	(1,934,836)	(1,788,520)	8%
<b>Total Shelled Meats</b>	<u>13,040,082</u>	<u>16,600,711</u>	<u>-21%</u>	<u>33,846,774</u>	<u>29,102,756</u>	<u>16%</u>
<b>Inshell</b>						
Retail/Grocery/Export	10,121,401	2,699,197	275%	17,181,919	7,515,096	129%
Inter-handler Transfers Shipped	8,893,977	6,172,387	44%	14,044,555	10,348,774	36%
Inter-handler Transfers Received	(6,925,003)	(7,279,490)	-5%	(9,129,457)	(12,189,227)	-25%
<b>Total Inshell Meats</b>	<u>12,090,375</u>	<u>1,592,094</u>	<u>659%</u>	<u>22,097,017</u>	<u>5,674,643</u>	<u>-100%</u>
<b>Total Shipments (Inshell Basis)</b>	<u>38,170,539</u>	<u>34,793,516</u>	<u>10%</u>	<u>89,790,565</u>	<u>63,880,155</u>	<u>41%</u>
	<u>10/31/2020</u>	<u>10/31/2019</u>	<u>% of Change of Year</u>			
<b>Total Pecans in Inventory:</b>						
Shelled Meats	52,021,239	57,131,782	-9%			
Inshell	60,951,455	32,619,691	87%			
<b>Total (Inshell Basis)</b>	<u>164,993,933</u>	<u>146,883,255</u>	<u>12%</u>			
<b>Commitments to Ship:</b>						
<b>Meats:</b>						
Domestic-Shelled Meats	36,707,385	47,920,235	-23%			
Export-Shelled Meats	18,055,268	9,156,545	97%			
<b>Total Meats</b>	<u>54,762,653</u>	<u>57,076,780</u>	<u>-4%</u>			
<b>Inshell:</b>						
Domestic-Inshell	469,615	107,185	338%			
Export-Inshell	528,175	490,883	8%			
<b>Total Inshell</b>	<u>997,790</u>	<u>598,068</u>	<u>67%</u>			
<b>Less: Contracts to Purchase:</b>						
Shelled Meats	(1,699,040)	(240,500)	606%			
Inshell	(19,767,856)	(5,495,517)	0%			
<b>Total Commitments (Inshell Basis)</b>	<u>87,357,160</u>	<u>108,775,111</u>	<u>-20%</u>			
<b>Net Open Position</b>	<u>77,636,773</u>	<u>38,108,144</u>	<u>104%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

**October 31, 2020**

**INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS**

	<u>10/31/2020</u>	<u>10/31/2019</u>	<u>9/1/2020-10/31/2020</u>	<u>9/1/2019-10/31/2019</u>	<u>% of Change of Year</u>
Inshell Exported for Shelling:					
Mexico	1,249,481	943,241	1,960,540	4,096,234	-52%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	1,818,678	83,333	3,220,325	1,754,543	84%

**PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS**

	<u>10/31/2020</u>	<u>10/31/2019</u>			
Shelled Meats:					
Country of Origin:					
Australia		-0-	-		
Mexico	496,576	687,900	730,711	1,102,015	-34%
Total Shelled Meats	496,576	687,900	730,711	1,102,015	-34%
Inshell:					
Country of Origin:					
Argentina		-0-	44,100	47,641	-7%
Mexico	742,685	2,164,934	742,685	2,499,844	-70%
Total Inshell	742,685	2,164,934	786,785	2,547,485	-69%
Total (Inshell Basis)					
Argentina	-0-	-0-	-0-	47,641	-100%
Australia	-0-	-0-	-0-		0%
Mexico	1,735,837	3,540,734	2,204,108	4,703,874	-53%
Total (Inshell Basis)	1,735,837	3,540,734	2,248,208	4,751,515	-53%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Destination Report

October 31, 2020

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)	
	10/31/2020	10/31/2019	10/31/2020	10/31/2019	10/31/2020	10/31/2019	10/31/2020	10/31/2019
<u>Africa</u>								
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Asia</u>								
China	-0-	18,900	5,631,185	940,341	-0-	-0-	5,631,185	978,141
Hong Kong	-0-	-0-	150,685	381,959	-0-	-0-	150,685	381,959
India	33,000	7,500	-0-	-0-	-0-	-0-	66,000	15,000
Japan	35,250	23,250	-0-	-0-	-0-	-0-	70,500	46,500
Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Malaysia	6,000	-0-	-0-	-0-	-0-	-0-	12,000	-0-
Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Qatar	13,200	-0-	-0-	-0-	-0-	-0-	26,400	-0-
Singapore	13,500	-0-	-0-	-0-	-0-	-0-	27,000	-0-
South Korea	115,800	129,300	-0-	-0-	-0-	-0-	231,600	258,600
Thailand	22,800	17,550	-0-	55,100	-0-	-0-	45,600	90,200
Taiwan	36,000	-0-	-0-	-0-	-0-	-0-	72,000	-0-
Vietnam	-0-	81,000	-0-	-0-	-0-	-0-	-0-	162,000
Total Asia	275,550	277,500	5,781,870	1,377,400	-0-	-0-	6,332,970	1,932,400
<u>Australia/Oceania</u>								
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<u>Europe</u>								
Austria	24,000	-0-	-0-	-0-	-0-	-0-	48,000	-0-
Belgium	12,000	40,500	-0-	-0-	-0-	-0-	24,000	81,000
Czech Republic	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Denmark	27,000	80,400	-0-	-0-	-0-	-0-	54,000	160,800
France	51,450	236,190	-0-	-0-	-0-	-0-	102,900	472,380
Germany	66,120	103,560	-0-	-0-	-0-	-0-	132,240	207,120
Greece	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Ireland	9,000	-0-	-0-	-0-	-0-	-0-	18,000	-0-
Italy	42,000	-0-	-0-	-0-	-0-	-0-	84,000	-0-
Latvia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Lithuania	84,000	-0-	-0-	-0-	-0-	-0-	168,000	-0-
Netherlands	412,560	260,700	-0-	-0-	-0-	-0-	825,120	521,400
Norway	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-

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## Destination Report

**October 31, 2020**

World Region							Total (Inshell Basis)	
Destination	Shelled		Inshell		Sub-Standard			
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Slovenia	3,600	3,600	-0-	-0-	-0-	-0-	7,200	7,200
Spain	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Sweden	63,030	54,090	-0-	-0-	-0-	-0-	126,060	108,180
Switzerland	70,320	92,760	-0-	-0-	-0-	-0-	140,640	185,520
United Kingdom	268,350	226,950	-0-	-0-	-0-	-0-	536,700	453,900
<b>Total Europe</b>	<b>1,133,430</b>	<b>1,098,750</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>2,266,860</b>	<b>2,197,500</b>
World Region							Total (Inshell Basis)	
Destination	Shelled		Inshell		Sub-Standard			
	10/31/2020	10/31/2019	10/31/2020	10/31/2019	10/31/2020	10/31/2019	10/31/2020	10/31/2019
<b>Middle East</b>								
Israel	79,350	-0-	-0-	-0-	-0-	-0-	158,700	-0-
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Lebanon	-0-	4,500	-0-	-0-	-0-	-0-	-0-	9,000
Saudi Arabia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
United Arab Emirates	36,000	15,900	-0-	-0-	-0-	-0-	72,000	31,800
<b>Total Middle East</b>	<b>115,350</b>	<b>20,400</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>230,700</b>	<b>40,800</b>
<b>North America</b>								
Canada	1,215,840	854,370	21,500	3,044	-0-	-0-	2,453,180	1,711,784
Costa Rica		-0-		-0-		-0-	-0-	-0-
Mexico	-0-	-0-	-0-	89,015	-0-	64,420	-0-	153,435
Puerto Rico	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
<b>Total North America</b>	<b>1,215,840</b>	<b>854,370</b>	<b>21,500</b>	<b>92,059</b>	<b>-0-</b>	<b>64,420</b>	<b>2,453,180</b>	<b>1,865,219</b>
<b>South American</b>								
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
Peru	8,040	-0-	-0-	-0-	-0-	-0-	16,080	-0-
Trinidad	3,600	-0-	-0-	-0-	-0-	-0-	7,200	-0-
<b>Total South America</b>	<b>11,640</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>23,280</b>	<b>-0-</b>
<b>Total Exports</b>	<b>2,751,810</b>	<b>2,251,020</b>	<b>5,803,370</b>	<b>1,469,459</b>	<b>-0-</b>	<b>64,420</b>	<b>11,306,990</b>	<b>6,035,919</b>
<b>Grand Total Shipments</b>	<b>2,751,810</b>	<b>2,251,020</b>	<b>5,803,370</b>	<b>1,469,459</b>	<b>-0-</b>	<b>64,420</b>	<b>11,306,990</b>	<b>6,035,919</b>

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