

AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

November 30, 2021

U.S. PECANS RECEIVED

	<u>11/30/2021</u>	<u>11/30/2020</u>	<u>% of Change of Year</u>	<u>9/1/2021-11/30/2021</u>	<u>9/1/2020-11/30/2020</u>	<u>% of Change of</u>
Pecans Received:						
Improved	28,895,527	52,369,308	-81%	46,932,786	79,619,452	-41%
Native/Seedling	713,055	5,386,561	-655%	795,924	6,837,089	-88%
Substandard	685,275	3,121,417	-355%	914,813	4,135,171	-78%
Total	<u>30,293,857</u>	<u>60,877,286</u>	<u>-50%</u>	<u>48,643,523</u>	<u>90,591,712</u>	<u>-46%</u>
	<u>11/30/2021</u>	<u>11/30/2020</u>	<u>% of Change of Year</u>	<u>9/1/2021-11/30/2021</u>	<u>9/1/2020-11/30/2020</u>	<u>% of Change of</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	15,099,513	18,223,808	-17%	46,477,984	54,897,476	-15%
Inter-handler Transfers Shipped	207,220	243,268	-15%	381,209	665,623	-43%
Inter-handler Transfers Received	(993,729)	(885,459)	-12%	(2,200,372)	(3,343,329)	34%
Total Shelled Meats	<u>14,313,004</u>	<u>17,581,617</u>	<u>-19%</u>	<u>44,658,821</u>	<u>52,219,770</u>	<u>-14%</u>
Inshell						
Retail/Grocery/Export	8,303,905	18,892,252	-56%	12,818,284	41,410,944	-69%
Inter-handler Transfers Shipped	10,717,733	25,224,422	-58%	17,617,205	39,691,568	-56%
Inter-handler Transfers Received	(7,984,585)	(24,635,705)	68%	(19,043,888)	(33,338,520)	43%
Total Inshell Meats	<u>11,037,053</u>	<u>19,480,969</u>	<u>-43%</u>	<u>11,391,601</u>	<u>47,763,992</u>	<u>-76%</u>
Total Shipments (Inshell Basis)	<u>39,663,061</u>	<u>54,644,203</u>	<u>-27%</u>	<u>100,709,243</u>	<u>152,203,532</u>	<u>-34%</u>
	<u>11/30/2021</u>	<u>11/30/2020</u>	<u>% of Change of Year</u>			
Total Pecans in Inventory:						
Shelled Meats	19,953,988	48,982,181	-59%			
Inshell	93,478,564	85,786,558	9%			
Total (Inshell Basis)	<u>133,386,540</u>	<u>183,750,920</u>	<u>-27%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	49,152,291	41,410,390	19%			
Export-Shelled Meats	10,261,914	22,982,504	-55%			
Total Meats	<u>59,414,205</u>	<u>64,392,894</u>	<u>-8%</u>			
Inshell:						
Domestic-Inshell	7,460,093	6,549,292	14%			
Export-Inshell	2,027,003	2,228,726	-9%			
Total Inshell	<u>9,487,096</u>	<u>8,778,018</u>	<u>8%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(20,160)	(21,268)	5%			
Inshell	(397,742)	(4,063,821)	90%			
Total Commitments (Inshell Basis)	<u>127,877,444</u>	<u>133,457,449</u>	<u>-4%</u>			
Net Open Position	<u>5,509,096</u>	<u>50,293,471</u>	<u>-89%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

November 30, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>11/30/2021</u>	<u>11/30/2020</u>	<u>9/1/2021-11/30/2021</u>	<u>9/1/2020-11/30/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	223,540	529,409	3,435,363	2,489,949	38%
Total Inshell Exported for Shelling	<u>223,540</u>	<u>529,409</u>	<u>3,435,363</u>	<u>2,489,949</u>	<u>38%</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	164,040	127,290	1,040,840	3,347,615	-69%
Total	<u>164,040</u>	<u>127,290</u>	<u>1,040,840</u>	<u>3,347,615</u>	<u>-69%</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>11/30/2021</u>	<u>11/30/2020</u>	<u>9/1/2021-11/30/2021</u>	<u>9/1/2020-11/30/2020</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	-	77,380	-	77,380	0%
Mexico	253,510	1,920,600	1,421,559	2,651,311	-46%
Total Shelled Meats	<u>253,510</u>	<u>1,997,980</u>	<u>1,421,559</u>	<u>2,651,311</u>	<u>-46%</u>
Inshell:					
Country of Origin:					
Argentina	-	-	-	44,100	-100%
Mexico	3,107,120	1,141,473	3,542,930	5,568,030	-36%
Total Inshell	<u>3,107,120</u>	<u>1,141,473</u>	<u>3,542,930</u>	<u>5,612,130</u>	<u>-37%</u>
Total (Inshell Basis)					
Argentina	-	-	-	44,100	-100%
Australia	-	154,760	-	154,760	0%
Mexico	3,614,140	4,982,673	6,386,048	10,870,652	-41%
Total (Inshell Basis)	<u>3,614,140</u>	<u>5,137,433</u>	<u>6,386,048</u>	<u>11,069,512</u>	<u>-42%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

November 30, 2021

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
	11/30/2021	9/1/21-11/30/21	11/30/2021	9/1/21-11/30/21	11/30/2021	9/1/21-11/30/21	11/30/2021	11/30/2020	9/1/21-11/30/21	9/1/20-11/30/20	
Africa											
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-0-	48,000	
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-0-	48,000	
Asia											
China	41,100	82,200	1,918,750	4,549,880	-0-	-0-	2,000,950	5,972,294	4,714,280	18,721,243	
Hong Kong	-0-	11,370	-0-	-0-	-0-	-0-	-0-	192,868	22,740	343,553	
India	-0-	13,500	-0-	-0-	-0-	-0-	-0-	18,000	27,000	84,000	
Japan	-0-	48,000	-0-	-0-	-0-	-0-	-0-	22,200	96,000	138,420	
Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
Malaysia	-0-	30,000	-0-	-0-	-0-	-0-	-0-	-0-	60,000	36,000	
Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	26,400	
Singapore	-0-	51,000	-0-	-0-	-0-	-0-	-0-	-0-	102,000	27,000	
South Korea	153,000	462,300	-0-	-0-	-0-	-0-	306,000	417,600	924,600	1,259,400	
Thailand	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,600	-0-	91,200	
Taiwan	-0-	72,000	-0-	-0-	-0-	-0-	-0-	72,000	144,000	188,160	
Vietnam	-0-	82,500	-0-	-0-	-0-	-0-	-0-	81,000	165,000	249,000	
Total Asia	194,100	852,870	1,918,750	4,549,880	-0-	-0-	2,306,950	6,821,562	6,255,620	21,164,376	
Australia/Oceania											
Australia	3,360	3,360	-0-	-0-	-0-	-0-	6,720	-0-	6,720	-	
Total Australia	3,360	3,360	-0-	-0-	-0-	-0-	6,720	-0-	6,720	-	
Europe											
Austria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	
Belgium	-0-	763,590	-0-	-0-	-0-	-0-	-0-	81,000	1,527,180	187,800	
Czech Republic	-0-	24,000	-0-	-0-	-0-	-0-	-0-	8,820	48,000	8,820	
Denmark	-0-	43,800	-0-	-0-	-0-	-0-	-0-	67,200	87,600	196,800	
France	-0-	303,900	-0-	-0-	-0-	-0-	-0-	509,100	607,800	923,940	
Germany	43,710	1,029,810	-0-	-0-	-0-	-0-	87,420	149,340	2,059,620	805,980	
Greece	3,600	3,600	-0-	-0-	-0-	-0-	7,200	48,000	7,200	49,380	
Ireland	-0-	9,000	-0-	-0-	-0-	-0-	-0-	-0-	18,000	45,300	
Italy	-0-	126,000	-0-	-0-	-0-	-0-	-0-	-0-	252,000	84,000	
Latvia	-0-	1,500	-0-	-0-	-0-	-0-	-0-	9,000	3,000	9,000	
Lithuania	42,000	84,000	-0-	-0-	-0-	-0-	84,000	84,000	168,000	336,000	
Netherlands	150,960	613,590	-0-	-0-	-0-	-0-	301,920	415,020	1,227,180	1,951,080	
Norway	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,600	
Poland	13,500	15,000	-0-	-0-	-0-	-0-	27,000	-0-	30,000	-	
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	
Slovenia	-0-	6,480	-0-	-0-	-0-	-0-	-0-	9,000	12,960	16,200	
Spain	-0-	145,830	-0-	-0-	-0-	-0-	-0-	125,340	291,660	174,840	
Sweden	-0-	117,300	-0-	-0-	-0-	-0-	-0-	54,000	234,600	270,960	
Switzerland	-0-	40,500	-0-	-0-	-0-	-0-	-0-	-0-	81,000	383,640	
United Kingdom	84,000	834,720	-0-	-0-	-0-	-0-	168,000	718,800	1,669,440	1,915,500	
Total Europe	337,770	4,162,620	-0-	-0-	-0-	-0-	675,540	2,278,620	8,325,240	7,452,840	

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AMERICAN PECAN COUNCIL

Destination Report

November 30, 2021

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	11/30/2021	9/1/21-11/30/21	11/30/2021	9/1/21-11/30/21	11/30/2021	9/1/21-11/30/21	11/30/2021	11/30/2020	9/1/21-11/30/21	9/1/20-11/30/20
<u>Middle East</u>										
Israel	332,430	632,220	-0-	-0-	-0-	-0-	664,860	346,320	1,264,440	823,320
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Saudi Arabia	42,000	258,000	-0-	-0-	-0-	-0-	84,000	216,000	516,000	216,000
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
United Arab Emirates	-0-	36,000	-0-	-0-	-0-	-0-	-0-	-0-	72,000	72,060
Total Middle East	374,430	926,220	-0-	-0-	-0-	-0-	748,860	562,320	1,852,440	1,159,380
<u>North America</u>										
Canada	606,690	1,238,910	-0-	30,850	-0-	-0-	1,213,380	1,818,620	2,508,670	5,884,340
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	40,500	91,944	91,944	-0-	-0-	91,944	3,600	172,944	3,297,576
Puerto Rico	3,360	3,360	-0-	-0-	-0-	-0-	6,720	-0-	6,720	2,040
Total North America	610,050	1,282,770	91,944	122,794	-0-	-0-	1,312,044	1,822,220	2,688,334	9,183,956
<u>South American</u>										
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	16,080
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	25,200	-0-	32,400
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	25,200	3,360	48,480
Total Exports	1,519,710	7,229,520	2,010,694	4,672,674	-0-	-0-	5,050,114	11,557,922	19,131,714	39,057,032

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.