

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

June 30, 2021

U.S. PECANS RECEIVED						
	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-6/30/2021</u>	<u>9/1/2019-6/30/2020</u>	<u>% of Change of</u>
Pecans Received:						
Improved	8,916,105	6,987,368	28%	259,415,583	178,539,440	45%
Native/Seedling	74,857	104	71878%	19,435,757	29,434,015	-34%
Substandard	364,447	470,033	-22%	27,979,040	21,541,266	30%
Total	<u>9,355,409</u>	<u>7,457,505</u>	<u>25%</u>	<u>306,830,380</u>	<u>229,514,721</u>	<u>34%</u>
	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>% of Change of Year</u>	<u>9/1/2020-6/30/2021</u>	<u>9/1/2019-6/30/2020</u>	<u>% of Change of</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	9,572,457	11,179,595	-14%	150,954,412	129,361,952	17%
Inter-handler Transfers Shipped	94,640	43,830	116%	1,378,164	774,809	78%
Inter-handler Transfers Received	(3,677,218)	(164,700)	-2133%	(15,850,550)	(8,951,395)	-77%
Total Shelled Meats	<u>5,989,879</u>	<u>11,058,725</u>	<u>46%</u>	<u>136,482,026</u>	<u>121,185,366</u>	<u>13%</u>
Inshell						
Retail/Grocery/Export	1,541,887	4,608,565	-67%	93,661,248	64,174,239	46%
Inter-handler Transfers Shipped	1,038,169	83,040	1150%	132,880,732	40,657,623	227%
Inter-handler Transfers Received	(3,688,572)	(27,638)	-13246%	(127,250,798)	(171,270,176)	26%
Total Inshell Meats	<u>(1,108,516)</u>	<u>4,663,967</u>	<u>-124%</u>	<u>99,291,182</u>	<u>(66,438,314)</u>	<u>249%</u>
Total Shipments (Inshell Basis)	<u>10,871,242</u>	<u>26,781,417</u>	<u>-59%</u>	<u>372,255,234</u>	<u>175,932,418</u>	<u>112%</u>
	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>% of Change of Year</u>			
Total Pecans in Inventory:						
Shelled Meats	50,042,936	58,488,799	-14%			
Inshell	143,299,914	134,311,306	7%			
Total (Inshell Basis)	<u>243,385,786</u>	<u>251,288,904</u>	<u>-3%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	76,503,043	76,090,062	1%			
Export-Shelled Meats	16,345,456	12,251,050	33%			
Total Meats	<u>92,848,499</u>	<u>88,341,112</u>	<u>5%</u>			
Inshell:						
Domestic-Inshell	4,950,917	3,358,247	47%			
Export-Inshell	2,015,559	6,554,828	-69%			
Total Inshell	<u>6,966,476</u>	<u>9,913,075</u>	<u>-30%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(728,880)	(804,000)	9%			
Inshell	(950,000)	(4,708,613)	80%			
Total Commitments (Inshell Basis)	<u>190,255,714</u>	<u>180,278,686</u>	<u>6%</u>			
Net Open Position	<u>53,130,072</u>	<u>71,010,218</u>	<u>-25%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

June 30, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>9/1/2020-6/30/2021</u>	<u>9/1/2019-6/30/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	899,605	-	13,086,857	10,524,756	24%
Total Inshell Exported for Shelling	<u>899,605</u>	<u>-</u>	<u>13,086,857</u>	<u>10,524,756</u>	<u>24%</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	1,650,090	-	7,256,228	4,250,754	71%
Total Shelled Meats	<u>1,650,090</u>	<u>-</u>	<u>7,256,228</u>	<u>4,250,754</u>	<u>71%</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>6/30/2021</u>	<u>6/30/2020</u>	<u>9/1/2020-6/30/2021</u>	<u>9/1/2019-6/30/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia	26,350	-0-	327,470	177,810	84%
Mexico	185,460	1,184,463	6,799,550	12,041,713	-44%
Total Shelled Meats	<u>211,810</u>	<u>1,184,463</u>	<u>7,127,020</u>	<u>12,041,713</u>	<u>-44%</u>
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Mexico	-	-0-	25,813,710	56,361,347	-54%
South Africa	440,925	-	440,925	-	100%
Total Inshell	<u>440,925</u>	<u>-</u>	<u>28,869,312</u>	<u>56,408,988</u>	<u>-49%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	2,614,677	47,641	5388%
Australia	52,700	-0-	549,922	355,620	55%
Mexico	370,920	2,368,926	35,298,089	80,444,773	-56%
South Africa	440,925	-	440,925	-	100%
Total (Inshell Basis)	<u>864,545</u>	<u>2,368,926</u>	<u>43,123,352</u>	<u>80,848,034</u>	<u>-47%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

June 30, 2021

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	6/30/2020	9/1/20-6/30/21	9/1/19-6/30/20	
Africa												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-	-
	Egypt	4,500	28,500	-0-	-0-	-0-	-0-	9,000	-0-	57,000	172,440	
	Morocco	-0-	-0-	-0-	45,629	-0-	-0-	-0-	-0-	45,629	-	
	Total Africa	4,500	28,500	-0-	45,629	-0-	-0-	9,000	-0-	102,629	172,440	
Asia												
	China	52,200	290,828	744,247	35,391,114	-0-	-0-	848,647	-0-	35,972,770	16,566,366	
	Hong Kong	-0-	11,712	-0-	442,295	-0-	-0-	-0-	2,226	465,719	3,733,924	
	India	-0-	74,760	-0-	-0-	-0-	-0-	-0-	-0-	149,520	43,440	
	Japan	46,500	455,610	-0-	-0-	-0-	-0-	93,000	97,200	911,220	879,600	
	Kuwait	21,600	83,640	-0-	-0-	-0-	-0-	43,200	-0-	167,280	293,400	
	Malaysia	-0-	54,000	-0-	-0-	-0-	-0-	-0-	-0-	108,000	66,000	
	North Korea	-0-	179,700	-0-	-0-	-0-	-0-	-0-	-0-	359,400	-	
	Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	13,440	
	Qatar	-0-	37,200	-0-	-0-	-0-	-0-	-0-	-0-	74,400	33,180	
	Singapore	18,000	61,500	-0-	-0-	-0-	-0-	36,000	6,720	123,000	56,520	
	South Korea	210,300	1,706,100	-0-	-0-	-0-	-0-	420,600	162,000	3,412,200	2,470,200	
	Thailand	-0-	115,200	-0-	-0-	-0-	-0-	-0-	-0-	230,400	216,620	
	Taiwan	22,500	332,806	-0-	-0-	-0-	-0-	45,000	72,000	665,612	1,774,376	
	Vietnam	165,000	412,500	-0-	-0-	-0-	-0-	330,000	81,000	825,000	567,000	
	Total Asia	536,100	3,818,916	744,247	35,833,409	-0-	-0-	1,816,447	421,146	43,471,241	26,714,066	

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Destination Report

June 30, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	6/30/2020	9/1/20-6/30/21	9/1/19-6/30/20
Australia/Oceania										
Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	-0-	4,200	133,200
Total Australia	-0-	2,100	-0-	-0-	-0-	-0-	-0-	-0-	4,200	133,200
Europe										
Austria	-0-	48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	96,000
Belgium	42,000	329,400	-0-	-0-	-0-	-0-	84,000	48,000	658,800	654,000
Czech Republic	-0-	136,410	-0-	-0-	-0-	-0-	-0-	48,000	272,820	130,800
Denmark	34,200	339,420	-0-	-0-	-0-	-0-	68,400	120	678,840	971,100
France	276,360	1,565,490	-0-	-0-	-0-	-0-	552,720	248,880	3,130,980	3,025,748
Germany	823,500	4,477,170	-0-	-0-	-0-	-0-	1,647,000	1,482,600	8,954,340	10,789,440
Greece	-0-	196,200	-0-	-0-	-0-	-0-	-0-	-0-	392,400	219,000
Ireland	-0-	51,690	-0-	-0-	-0-	-0-	-0-	12,000	103,380	111,120
Italy	123,000	500,550	-0-	-0-	-0-	-0-	246,000	-0-	1,001,100	730,440
Latvia	-0-	22,200	-0-	-0-	-0-	-0-	-0-	-0-	44,400	32,220
Lithuania	42,000	420,000	-0-	-0-	-0-	-0-	84,000	84,000	840,000	847,140
Netherlands	262,230	3,677,460	-0-	-0-	-0-	-0-	524,460	638,400	7,354,920	6,746,160
Norway	-0-	56,100	-0-	-0-	-0-	-0-	-0-	-0-	112,200	117,600
Poland	71,610	121,110	-0-	-0-	-0-	-0-	143,220	-0-	242,220	50,000
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	10,500	21,600	-0-	-0-	-0-	-0-	21,000	-0-	43,200	25,200
Spain	86,670	664,140	-0-	-0-	-0-	-0-	173,340	280,020	1,328,280	2,120,220
Sweden	22,500	263,040	-0-	-0-	-0-	-0-	45,000	10,800	526,080	449,100
Switzerland	42,000	439,320	-0-	-0-	-0-	-0-	84,000	122,160	878,640	1,098,720
United Kingdom	394,710	3,622,290	-0-	-0-	-0-	-0-	789,420	721,620	7,244,580	5,171,172
Total Europe	2,231,280	16,951,590	-0-	-0-	-0-	-0-	4,462,560	3,696,600	33,903,180	33,385,180

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Destination Report

June 30, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	9/1/20-6/30/21	6/30/2021	6/30/2020	9/1/20-6/30/21	9/1/19-6/30/20
Middle East										
Israel	661,050	3,347,310	-0-	-0-	-0-	-0-	1,322,100	186,360	6,694,620	2,127,800
Jordan	-0-	96,000	-0-	-0-	-0-	-0-	-0-	-0-	192,000	122,460
Lebanon	-0-	188,250	-0-	50,000	-0-	-0-	-0-	-0-	426,500	552,000
Saudi Arabia	48,000	814,590	-0-	-0-	-0-	-0-	96,000	216,000	1,629,180	1,770,800
Turkey	-0-	66,000	24,970	68,073	-0-	-0-	24,970	-0-	200,073	96,000
United Arab Emirates	22,800	502,770	-0-	25,000	-0-	-0-	45,600	-0-	1,030,540	715,500
Total Middle East	731,850	5,014,920	24,970	143,073	-0-	-0-	1,488,670	402,360	10,172,913	5,384,560
North America										
Canada	794,370	7,087,863	-0-	38,419	-0-	-0-	1,588,740	1,693,560	14,214,145	12,825,830
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	41,880	-0-	1,473,716	-0-	522,231	-0-	2,803,771	2,079,707	12,939,044
Puerto Rico	-0-	7,680	-0-	-0-	-0-	-0-	-0-	-0-	15,360	3,360
Total North America	794,370	7,137,423	-0-	1,512,135	-0-	522,231	1,588,740	4,497,331	16,309,212	25,768,234
South America										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	-0-	30,840	-0-	-0-	-0-	-0-	-0-	-0-	61,680	24,600
Trinidad	12,000	36,600	-0-	-0-	-0-	-0-	24,000	-0-	73,200	-
Total South America	12,000	67,440	-0-	-0-	-0-	-0-	24,000	-0-	134,880	24,600
Total Exports	4,310,100	33,020,889	769,217	37,534,246	-0-	522,231	9,389,417	9,017,437	104,098,255	91,582,280
Grand Total Shipments	4,310,100	33,020,889	769,217	37,534,246	-0-	522,231	9,389,417	9,017,437	104,098,255	91,582,280

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.