

# AMERICAN PECAN COUNCIL

## Shipments and Inventory on Hand

**July 31, 2020**

	<u>7/31/2020</u>	<u>7/31/2019</u>	<u>9/1/19-7/31/20</u>	<u>9/1/18-7/31/19</u>
<b>Shipments:</b>				
Shelled Meats				
Retail/Grocery/Export	10,484,718	11,167,482	139,678,208	136,492,856
Inter-handler Transfers Shipped	5,050	47,098	726,876	5,026,502
Inter-handler Transfers Received	(212,083)	(929,488)	(9,154,285)	(15,887,024)
Total Shelled Meats	<u>10,277,685</u>	<u>10,285,092</u>	<u>131,250,799</u>	<u>125,632,334</u>
Inshell				
Retail/Grocery/Export	2,588	3,133,526	57,595,048	39,617,367
Inter-handler Transfers Shipped	75,300	362,712	44,205,217	110,015,782
Inter-handler Transfers Received		(6,470,254)	(168,273,349)	(169,081,937)
Total Inshell Meats	<u>77,888</u>	<u>(2,974,016)</u>	<u>(66,473,084)</u>	<u>(19,448,788)</u>
Total Shipments (Inshell Basis)	<u>20,633,258</u>	<u>17,596,168</u>	<u>196,028,514</u>	<u>231,815,880</u>
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	<u>7/31/2020</u>	<u>7/31/2019</u>	<u>% of Change of Year</u>	
<b>Total Pecans in Inventory:</b>				
Shelled Meats	52,215,937	59,423,798	-12%	
Inshell	122,150,806	75,628,810	62%	
Total (Inshell Basis)	<u>226,582,680</u>	<u>194,476,406</u>	<u>17%</u>	
<b>Commitments to Ship:</b>				
Meats:				
Domestic-Shelled Meats	64,858,028	53,032,171	22%	
Export-Shelled Meats	7,924,900	9,209,554	-14%	
Total Meats	<u>72,782,928</u>	<u>62,241,725</u>	<u>17%</u>	
Inshell:				
Domestic-Inshell	511,502	633,100	-19%	
Export-Inshell	6,554,828	1,146,768	472%	
Total Inshell	<u>7,066,330</u>	<u>1,779,868</u>	<u>297%</u>	
Less: Contracts to Purchase:				
Shelled Meats	(162,000)	(680,940)	-76%	
Inshell	-0-	(1,330,089)	-100%	
Total Commitments (Inshell Basis)	<u>152,308,186</u>	<u>123,571,349</u>	<u>23%</u>	
<b>Net Open Position</b>	<u>74,274,494</u>	<u>70,905,057</u>	<u>5%</u>	

§986.20 Inventory totals do not include pecans warehoused by growers. Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

Data is accurate as of August 20, 2020. Any amendments shall be made the following month.

**AMERICAN PECAN COUNCIL** <sup>TM</sup>

**Destination Report**

**July 31, 2020**

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)					
		7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19		
<b>Africa</b>													
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	
	Egypt	-0-	86,220	-0-	-0-	-0-	-0-	-0-	-0-	-0-	172,440	273,300	
	Morocco		-0-		-0-		-0-		-0-		-0-	28,250	
	<b>Total Africa</b>	<b>-0-</b>	<b>86,220</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>172,440</b>	<b>301,550</b>	
<b>Asia</b>													
	China		1,504,269		13,513,168		-0-		-0-		82,200	16,521,706	3,839,296
	Hong Kong		58,712		3,616,500		-0-		-0-		623,194	3,733,924	11,406,853
	India		21,720		-0-		-0-		-0-		30,000	43,440	150,780
	Japan	46,050	485,850		-0-		-0-		-0-		92,100	138,300	971,700
	Kuwait		146,700		-0-		-0-		-0-		-0-	293,400	191,400
	Malaysia		33,000		-0-		-0-		-0-		45,240	66,000	45,720
	Philippines	3,360	10,080		-0-		-0-		-0-		6,720	20,160	13,440
	Qatar		16,590		-0-		-0-		-0-		-0-	33,180	52,920
	Singapore	15,000	43,260		-0-		-0-		-0-		30,000	86,520	39,000
	South Korea	63,000	1,298,100		-0-		-0-		-0-		126,000	2,596,200	1,772,616
	Thailand		80,760		55,100		-0-		-0-		-0-	216,620	347,700
	Taiwan		202,410		1,369,556		-0-		-0-		-0-	1,774,376	722,820
	Vietnam	42,000	325,500		-0-		-0-		-0-		84,000	651,000	578,094
	<b>Total Asia</b>	<b>169,410</b>	<b>4,226,951</b>	<b>-0-</b>	<b>18,554,324</b>	<b>-0-</b>	<b>-0-</b>	<b>338,820</b>	<b>964,534</b>	<b>-0-</b>	<b>27,008,226</b>	<b>20,963,039</b>	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

**AMERICAN PECAN COUNCIL**

**Destination Report**

**July 31, 2020**

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	9/1/19-7/31/20	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19
<b>Australia/Oceania</b>										
Australia	1,680	68,280	-0-	-0-	-0-	-0-	3,360	-0-	136,560	199,000
<b>Total Australia</b>	<b>1,680</b>	<b>68,280</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>3,360</b>	<b>-0-</b>	<b>136,560</b>	<b>199,000</b>
<b>Europe</b>										
Austria	24,000	72,000	-0-	-0-	-0-	-0-	48,000	-0-	144,000	110,200
Belgium	40,500	367,500	-0-	-0-	-0-	-0-	81,000	161,940	735,000	1,278,390
Czech Republic		65,400	-0-	-0-	-0-	-0-	-0-	-0-	130,800	248,768
Denmark	51,600	537,150	-0-	-0-	-0-	-0-	103,200	67,200	1,074,300	1,728,435
France	226,020	1,738,890	-0-	-0-	-0-	-0-	452,040	403,380	3,477,780	4,820,360
Finland		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,000
Germany	203,490	5,598,210	-0-	-0-	-0-	-0-	406,980	771,300	11,196,420	12,827,163
Greece		109,500	-0-	-0-	-0-	-0-	-0-	(77,100)	219,000	10,500
Ireland		31,530	-0-	-0-	-0-	-0-	-0-	-0-	63,060	-0-
Italy	3,750	368,970	-0-	-0-	-0-	-0-	7,500	243,000	737,940	405,000
Latvia	4,500	9,120	-0-	-0-	-0-	-0-	9,000	-0-	18,240	-0-
Lithuania	42,000	465,570	-0-	-0-	-0-	-0-	84,000	81,000	931,140	946,980
Netherlands	351,090	3,724,170	-0-	-0-	-0-	-0-	702,180	1,034,460	7,448,340	11,012,430
Norway		58,800	-0-	-0-	-0-	-0-	-0-	-0-	117,600	125,696
Poland	4,410	29,410	-0-	-0-	-0-	-0-	8,820	-0-	58,820	-0-
Portugal		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	14,400
Russia		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,000
Slovenia	3,600	16,200	-0-	-0-	-0-	-0-	7,200	-0-	32,400	3,600
Spain	59,220	1,119,330	-0-	-0-	-0-	-0-	118,440	178,320	2,238,660	1,518,120
Sweden	6,900	231,450	-0-	-0-	-0-	-0-	13,800	21,600	462,900	582,064
Switzerland	82,500	631,860	-0-	-0-	-0-	-0-	165,000	-0-	1,263,720	1,153,200
United Kingdom	196,920	2,782,506	-0-	-0-	-0-	-0-	393,840	445,920	5,565,012	7,843,064
<b>Total Europe</b>	<b>1,300,500</b>	<b>17,957,566</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>2,601,000</b>	<b>3,331,020</b>	<b>35,915,132</b>	<b>44,715,370</b>
<b>Middle East</b>										
Israel	69,600	1,133,500	-0-	-0-	-0-	-0-	139,200	414,358	2,267,000	4,076,458
Jordan		61,230	-0-	-0-	-0-	-0-	-0-	-0-	122,460	48,000
Lebanon	24,000	300,000	-0-	-0-	-0-	-0-	48,000	-0-	600,000	112,500
Saudi Arabia	40,480	925,880	-0-	-0-	-0-	-0-	80,960	-0-	1,851,760	1,475,820
Turkey		48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	48,000
United Arab Emirates	48,450	406,200	-0-	-0-	-0-	-0-	96,900	78,660	812,400	829,362
<b>Total Middle East</b>	<b>182,530</b>	<b>2,874,810</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>365,060</b>	<b>493,018</b>	<b>5,749,620</b>	<b>6,590,140</b>
<b>North America</b>										
Canada	789,660	7,189,428		26,294		-0-	1,579,320	1,044,180	14,405,150	13,946,130
Costa Rica		-0-		-0-		-0-	-0-	-0-	-0-	45,600
Mexico		464,341		5,710,361		128,840	-0-	211,971	6,767,883	16,201,959
Puerto Rico		35,520		-0-		-0-	-0-	-0-	71,040	-0-
<b>Total North America</b>	<b>789,660</b>	<b>7,689,289</b>	<b>-0-</b>	<b>5,736,655</b>	<b>-0-</b>	<b>128,840</b>	<b>1,579,320</b>	<b>1,256,151</b>	<b>21,244,073</b>	<b>30,193,689</b>
<b>South American</b>										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	4,800
Peru	22,500	34,800	-0-	-0-	-0-	-0-	45,000	-0-	69,600	210,000
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	27,000
<b>Total South America</b>	<b>22,500</b>	<b>34,800</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>-0-</b>	<b>45,000</b>	<b>-0-</b>	<b>69,600</b>	<b>241,800</b>
<b>Total Exports</b>	<b>2,466,280</b>	<b>32,937,916</b>	<b>-0-</b>	<b>24,290,979</b>	<b>-0-</b>	<b>128,840</b>	<b>4,932,560</b>	<b>6,044,723</b>	<b>90,295,651</b>	<b>103,204,588</b>
<b>Grand Total Shipments</b>	<b>2,466,280</b>	<b>32,937,916</b>	<b>-0-</b>	<b>24,290,979</b>	<b>-0-</b>	<b>128,840</b>	<b>4,932,560</b>	<b>6,044,723</b>	<b>90,295,651</b>	<b>103,204,588</b>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Mexico Exports and Foreign Purchases

**July 31, 2020**

### INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19
Inshell Exported for Shelling:				
Mexico	3,303,214	2,406,337	13,827,970	9,070,428
Total Inshell Exported for Shelling	3,303,214	2,406,337	13,827,970	9,070,428

Shelled Meats - Produced in U.S. Inshell Returned to U.S.:				
Mexico	1,415,487	1,643,452	5,637,591	7,002,138
Total Shelled Meats - Produced in U.S. Inshell Returned to U.S.	1,415,487	1,643,452	5,637,591	7,002,138

### PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	7/31/2020	7/31/2019	9/1/19-7/31/20	9/1/18-7/31/19
Shelled Meats:				
Country of Origin:				
Australia		-0-	177,810	77,288
Mexico	927,111	472,960	12,802,866	18,587,453
Total Shelled Meats	927,111	472,960	12,980,676	18,664,741

Inshell:				
Country of Origin:				
Argentina		90,036	47,641	538,018
Mexico	309,204	-0-	56,670,551	65,591,384
Total Inshell	309,204	90,036	56,718,192	66,129,402

Total (Inshell Basis)				
Argentina	-0-	90,036	47,641	538,018
Australia	-0-	-0-	355,620	154,576
Mexico	2,163,426	945,920	82,276,283	102,766,290
Total (Inshell Basis)	2,163,426	1,035,956	82,679,544	103,458,884

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

# AMERICAN PECAN COUNCIL

## Pecans Received from Own Account

**July 31, 2020**

<u>Variety Name</u>	<u>7/31/2020</u>	<u>7/31/2019</u>	<u>9/1/19-7/31/20</u>	<u>9/1/18-7/31/19</u>
Inshell				
Blends/Mixed Budded		4,660,735	21,241,207	34,245,315
Byrd		-	1,004,588	1,774,538
Bradley		-	720,778	1,129,652
Caddo		-	2,458,222	613,752
Cape Fear		4,174	370,362	916,491
Cheyenne		-	765,569	6,427,238
Creek		-	15,899,322	3,454,625
Desirable	2,978	49,056	1,909,253	3,301,075
Desirable Type		-	1,347,830	1,806,437
Eastern Schley		-	2,084,590	3,503,208
Elliott		-	1,497,056	949,383
Excel		-	1,331,962	5,260,395
MoneyMaker		-	9,896,336	10,043,773
Pawnee		30	9,221,834	5,280,195
Stuart		475,409	4,525,293	12,080,397
Sumner		-	29,804,039	11,766,183
Western Schley	2,813,826	3,966,580	55,782,604	82,798,658
Wichita	93	-	16,127,277	12,816,999
Other	513	359,791	26,148,781	17,613,692
Native/Seedling		11,371	13,410,322	13,343,347
Substandard		348,439	10,129,382	14,470,960
Total Varieties	<u>2,817,410</u>	<u>9,875,585</u>	<u>225,676,607</u>	<u>243,596,312</u>

Data is accurate as of (date). Any amendments shall be made the following month.