

AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

January 31, 2022

U.S. PECANS RECEIVED						
	<u>1/31/2022</u>	<u>1/31/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-1/31/22</u>	<u>9/1/2020-1/31/21</u>	<u>% of Change of</u>
Pecans Received:						
Improved	46,493,556	40,443,773	13%	134,667,538	180,899,909	-26%
Native/Seedling	9,276,238	3,942,039	58%	14,703,368	15,750,289	-7%
Substandard	3,624,152	8,183,952	-126%	7,146,468	19,890,913	-64%
Total	<u>59,393,946</u>	<u>52,569,764</u>	<u>13%</u>	<u>156,517,374</u>	<u>216,541,111</u>	<u>-28%</u>
	<u>1/31/2022</u>	<u>1/31/2021</u>	<u>% of Change of Year</u>	<u>9/1/2021-1/31/22</u>	<u>9/1/2020-1/31/21</u>	<u>% of Change of</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	10,184,715	12,803,953	-20%	77,275,208	83,895,811	-8%
Inter-handler Transfers Shipped	29,280	55,335	-47%	687,315	913,536	-25%
Inter-handler Transfers Received	(584,622)	(2,445,353)	76%	(4,710,648)	(7,696,658)	39%
Total Shelled Meats	<u>9,629,373</u>	<u>10,413,935</u>	<u>-8%</u>	<u>73,251,875</u>	<u>77,112,689</u>	<u>-5%</u>
Inshell						
Retail/Grocery/Export	6,182,700	14,256,380	-57%	28,194,857	74,856,045	-62%
Inter-handler Transfers Shipped	19,552,613	33,059,752	-41%	59,803,057	108,194,786	-45%
Inter-handler Transfers Received	(35,794,602)	(31,807,748)	-13%	(93,372,461)	(98,647,425)	5%
Total Inshell Meats	<u>(10,059,289)</u>	<u>15,508,384</u>	<u>-165%</u>	<u>(5,374,547)</u>	<u>84,403,406</u>	<u>-106%</u>
Total Shipments (Inshell Basis)	<u>9,199,457</u>	<u>36,336,254</u>	<u>-75%</u>	<u>141,129,203</u>	<u>238,628,784</u>	<u>-41%</u>
	<u>1/31/2022</u>	<u>1/31/2021</u>	<u>% of Change of Year</u>			
Total Pecans in Inventory:						
Shelled Meats	25,973,884	50,449,798	-49%			
Inshell	190,425,694	173,237,462	10%			
Total (Inshell Basis)	<u>242,373,462</u>	<u>274,137,058</u>	<u>-12%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	45,758,624	60,195,887	-24%			
Export-Shelled Meats	12,090,460	23,615,854	-49%			
Total Meats	<u>57,849,084</u>	<u>83,811,741</u>	<u>-31%</u>			
Inshell:						
Domestic-Inshell	10,641,396	2,229,651	377%			
Export-Inshell	1,461,057	4,059,495	-64%			
Total Inshell	<u>12,102,453</u>	<u>6,289,146</u>	<u>92%</u>			
Less: Contracts to Purchase:						
Shelled Meats	-0-	(1,963,260)	100%			
Inshell	(14,858,112)	(5,519,989)	-169%			
Total Commitments (Inshell Basis)	<u>112,942,509</u>	<u>164,466,119</u>	<u>-31%</u>			
Net Open Position	<u>129,430,953</u>	<u>109,670,939</u>	<u>18%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

January 31, 2022

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>1/31/2022</u>	<u>1/31/2021</u>	<u>9/1/2021-1/31/22</u>	<u>9/1/2020-1/31/21</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	394,420	143,700	4,447,174	2,633,649	69%
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	296,465	37,440	2,276,545	3,782,899	-40%
<u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u>					
	<u>1/31/2022</u>	<u>1/31/2021</u>	<u>9/1/2021-1/31/22</u>	<u>9/1/2020-1/31/21</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	-0-	-0-	-	77,380	0%
Mexico	753,997	393,086	3,271,443	4,792,793	-32%
Total Shelled Meats	753,997	393,086	3,271,443	4,792,793	-32%
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	-0-	44,100	-100%
Mexico	4,107,258	8,447,515	10,061,281	15,740,339	-36%
Total Inshell	4,107,258	8,447,515	10,061,281	15,784,439	-36%
Total (Inshell Basis)					
Argentina	-0-	-0-	-0-	44,100	-100%
Australia	-0-	-0-	-0-	154,760	0%
Mexico	5,615,252	9,233,687	16,604,167	25,325,925	-34%
Total (Inshell Basis)	5,615,252	9,233,687	16,604,167	25,524,785	-35%

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

January 31, 2022

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
		1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	1/31/2021	9/1/21-1/31/22	9/1/20-1/31/21
Africa											
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-0-	48,000
	Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
	Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-0-	48,000
Asia											
	China	41,100	82,200	691,087	3,969,297	-0-	-0-	773,287	5,972,294	4,133,697	18,721,243
	Hong Kong	-0-	11,370	-0-	-0-	-0-	-0-	-0-	192,868	22,740	343,553
	India	-0-	13,500	-0-	-0-	-0-	-0-	-0-	18,000	27,000	84,000
	Japan	24,000	95,250	-0-	-0-	-0-	-0-	48,000	22,200	190,500	138,420
	Kuwait	30,000	30,000	-0-	-0-	-0-	-0-	60,000	-0-	60,000	-
	Malaysia	-0-	30,000	-0-	-0-	-0-	-0-	-0-	-0-	60,000	36,000
	Philippines	3,360	3,360	-0-	-0-	-0-	-0-	6,720	-0-	6,720	-
	Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	26,400
	Singapore	-0-	51,000	-0-	-0-	-0-	-0-	-0-	-0-	102,000	27,000
	South Korea	151,800	485,100	-0-	-0-	-0-	-0-	303,600	417,600	970,200	1,259,400
	Thailand	22,800	22,800	-0-	-0-	-0-	-0-	45,600	45,600	45,600	91,200
	Taiwan	24,000	96,000	-0-	-0-	-0-	-0-	48,000	72,000	192,000	188,160
	Vietnam	-0-	82,500	-0-	-0-	-0-	-0-	-0-	81,000	165,000	249,000
	Total Asia	297,060	1,003,080	691,087	3,969,297	-0-	-0-	1,285,207	6,821,562	5,975,457	21,164,376

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

January 31, 2022

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	1/31/2021	9/1/21-1/31/22	9/1/20-1/31/21
Australia/Oceania										
Australia	1,680	1,680	-0-	-0-	-0-	-0-	3,360	-0-	3,360	-
Total Australia	1,680	1,680	-0-	-0-	-0-	-0-	3,360	-0-	3,360	-
Europe										
Austria	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	48,000
Belgium	24,000	66,300	-0-	-0-	-0-	-0-	48,000	81,000	132,600	187,800
Czech Republic	24,000	48,000	-0-	-0-	-0-	-0-	48,000	8,820	96,000	8,820
Denmark	33,060	76,860	-0-	-0-	-0-	-0-	66,120	67,200	153,720	196,800
France	-0-	303,900	-0-	-0-	-0-	-0-	-0-	509,100	607,800	923,940
Germany	236,250	1,222,350	-0-	-0-	-0-	-0-	472,500	149,340	2,444,700	805,980
Greece	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-0-	49,380
Ireland	-0-	9,000	-0-	-0-	-0-	-0-	-0-	-0-	18,000	45,300
Italy	-0-	126,000	-0-	-0-	-0-	-0-	-0-	-0-	252,000	84,000
Latvia	-0-	1,500	-0-	-0-	-0-	-0-	-0-	9,000	3,000	9,000
Lithuania	-0-	42,000	-0-	-0-	-0-	-0-	-0-	84,000	84,000	336,000
Netherlands	296,940	840,540	-0-	-0-	-0-	-0-	593,880	415,020	1,681,080	1,951,080
Norway	18,000	18,000	-0-	-0-	-0-	-0-	36,000	-0-	36,000	45,600
Poland	-0-	1,500	-0-	-0-	-0-	-0-	-0-	-0-	3,000	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	13,440	-0-	-0-	-0-	-0-	-0-	9,000	26,880	16,200
Spain	169,500	315,330	-0-	-0-	-0-	-0-	339,000	125,340	630,660	174,840
Sweden	42,840	160,140	-0-	-0-	-0-	-0-	85,680	54,000	320,280	270,960
Switzerland	40,350	80,850	-0-	-0-	-0-	-0-	80,700	-0-	161,700	383,640
United Kingdom	121,410	872,130	-0-	-0-	-0-	-0-	242,820	718,800	1,744,260	1,915,500
Total Europe	1,030,350	4,221,840	-0-	-0-	-0-	-0-	2,060,700	2,278,620	8,443,680	7,452,840

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Destination Report

January 31, 2022

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	9/1/21-1/31/22	1/31/2022	1/31/2021	9/1/21-1/31/22	9/1/20-1/31/21
<u>Middle East</u>										
Israel	448,500	748,290	-0-	-0-	-0-	-0-	897,000	346,320	1,496,580	823,320
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-
Saudi Arabia	168,000	384,000	-0-	-0-	-0-	-0-	336,000	216,000	768,000	216,000
Turkey	66,000	66,000	-0-	-0-	-0-	-0-	132,000	-0-	132,000	48,000
United Arab Emirates	-0-	36,000	-0-	-0-	-0-	-0-	-0-	-0-	72,000	72,060
Total Middle East	706,500	1,258,290	-0-	-0-	-0-	-0-	1,413,000	562,320	2,516,580	1,159,380
<u>North America</u>										
Canada	397,164	2,274,444	-0-	30,850	-0-	-0-	794,328	1,818,620	4,579,738	5,884,340
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	40,500	-0-	-0-	-0-	-0-	-0-	3,600	81,000	3,297,576
Puerto Rico	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	2,040
Total North America	397,164	2,314,944	-0-	30,850	-0-	-0-	794,328	1,822,220	4,660,738	9,183,956
<u>South American</u>										
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	16,080
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	25,200	-0-	32,400
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	25,200	3,360	48,480
Total Exports	2,432,754	8,801,514	691,087	4,000,147	-0-	-0-	5,556,595	11,557,922	21,603,175	39,057,032

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.