

AMERICAN PECAN COUNCIL

Handler Shipments and Inventory

February 28, 2022

U.S. PECANS RECEIVED

	2/28/2022	2/28/2021	% of Change of Year	9/1/2021-2/28/2022	9/1/2020-2/28/2021	% of Change of
Pecans Received:						
Improved	42,947,187	32,126,482	-100%	177,951,749	212,761,183	-16%
Native/Seedling	3,909,236	2,161,347	81%	20,458,525	17,911,515	14%
Substandard	2,910,733	4,933,560	-100%	10,110,701	24,531,904	-59%
Total	<u>49,767,156</u>	<u>39,221,389</u>	<u>27%</u>	<u>208,520,975</u>	<u>255,204,602</u>	<u>-18%</u>
	2/28/2022	2/28/2021	% of Change of Year	9/1/2021-2/28/2022	9/1/2020-2/28/2021	% of Change of
Shipments:						
Shelled Meats						
Retail/Grocery/Export	11,161,761	11,268,329	-1%	89,432,979	95,161,740	-6%
Inter-handler Transfers Shipped	15,260	56,387	-73%	702,575	969,923	-28%
Inter-handler Transfers Received	(470,178)	(2,289,460)	79%	(5,180,826)	(9,986,118)	48%
Total Shelled Meats	<u>10,706,843</u>	<u>9,035,256</u>	<u>19%</u>	<u>84,954,728</u>	<u>86,145,545</u>	<u>-1%</u>
Inshell						
Retail/Grocery/Export	5,790,559	10,370,427	-44%	36,459,898	85,225,672	-57%
Inter-handler Transfers Shipped	13,552,106	15,184,854	-11%	75,013,857	123,379,640	-39%
Inter-handler Transfers Received	(23,413,118)	(12,747,172)	-84%	(118,907,428)	(111,394,597)	-7%
Total Inshell Meats	<u>(4,070,453)</u>	<u>12,808,109</u>	<u>-132%</u>	<u>(7,433,673)</u>	<u>97,210,715</u>	<u>-108%</u>
Total Shipments (Inshell Basis)	<u>17,343,233</u>	<u>30,878,621</u>	<u>-44%</u>	<u>162,475,783</u>	<u>269,501,805</u>	<u>-40%</u>
	2/28/2022	2/28/2021	% of Change of Year			
Total Pecans in Inventory:						
Shelled Meats	30,363,594	49,385,268	-39%			
Inshell	224,191,287	184,468,984	22%			
Total (Inshell Basis)	<u>284,918,475</u>	<u>283,239,520</u>	<u>1%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	112,002,793	93,520,974	20%			
Export-Shelled Meats	14,780,604	26,378,484	-44%			
Total Meats	<u>126,783,397</u>	<u>119,899,458</u>	<u>6%</u>			
Inshell:						
Domestic-Inshell	9,412,108	1,834,686	413%			
Export-Inshell	343,537	5,435,165	-94%			
Total Inshell	<u>9,755,645</u>	<u>7,269,851</u>	<u>34%</u>			
Less: Contracts to Purchase:						
Shelled Meats	192,300	(1,900,620)	110%			
Inshell	(10,000,817)	(4,250,128)	-135%			
Total Commitments (Inshell Basis)	<u>253,706,222</u>	<u>239,017,399</u>	<u>6%</u>			
Net Open Position	<u>31,212,253</u>	<u>44,222,121</u>	<u>-29%</u>			

Data is accurate as of April 2022.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

February 28, 2022

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>2/28/2022</u>	<u>2/28/2021</u>	<u>9/1/2021-2/28/2022</u>	<u>9/1/2020-2/28/2021</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	<u>1,232,572</u>	<u>-</u>	<u>5,679,746</u>	<u>2,633,649</u>	<u>116%</u>
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	<u>543,164</u>	<u>-</u>	<u>2,819,709</u>	<u>3,782,899</u>	<u>-25%</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>2/28/2022</u>	<u>2/28/2021</u>	<u>9/1/2021-2/28/2022</u>	<u>9/1/2020-2/28/2021</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia	<u>-0-</u>	<u>-0-</u>	<u>-</u>	<u>77,380</u>	<u>0%</u>
Mexico	<u>847,693</u>	<u>672,071</u>	<u>4,119,136</u>	<u>5,464,864</u>	<u>-25%</u>
Total Shelled Meats	<u>847,693</u>	<u>672,071</u>	<u>4,119,136</u>	<u>5,464,864</u>	<u>-25%</u>
Inshell:					
Country of Origin:					
Argentina	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>44,100</u>	<u>-100%</u>
Mexico	<u>3,218,133</u>	<u>4,317,027</u>	<u>13,279,414</u>	<u>20,057,366</u>	<u>-34%</u>
Total Inshell	<u>3,218,133</u>	<u>4,317,027</u>	<u>13,279,414</u>	<u>20,101,466</u>	<u>-34%</u>
Total (Inshell Basis)					
Argentina	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>44,100</u>	<u>-100%</u>
Australia	<u>-0-</u>	<u>-0-</u>	<u>-0-</u>	<u>154,760</u>	<u>0%</u>
Mexico	<u>4,913,519</u>	<u>5,661,169</u>	<u>21,517,686</u>	<u>30,987,094</u>	<u>-31%</u>
Total (Inshell Basis)	<u>4,913,519</u>	<u>5,661,169</u>	<u>21,517,686</u>	<u>31,185,954</u>	<u>-31%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

February 28, 2022

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	2/28/2021	9/1/21-2/28/22	9/1/20-2/28/21
	Africa									
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,629
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	93,629
Asia										
China	-0-	134,400	2,069,839	9,884,826	-0-	-0-	2,069,839	5,777,657	10,153,626	25,601,936
Hong Kong	20,400	31,770	-0-	-0-	-0-	-0-	40,800	-0-	63,540	366,977
India	-0-	25,500	-0-	-0-	-0-	-0-	-0-	-0-	51,000	107,520
Japan	95,160	344,760	-0-	-0-	-0-	-0-	190,320	73,800	689,520	353,220
Kuwait	-0-	30,000	-0-	-0-	-0-	-0-	-0-	-0-	60,000	124,080
Malaysia	15,000	45,000	-0-	-0-	-0-	-0-	30,000	-0-	90,000	60,000
Philippines	-0-	3,360	-0-	-0-	-0-	-0-	-0-	6,720	6,720	6,720
Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	26,400
Singapore	18,000	74,040	-0-	-0-	-0-	-0-	36,000	-0-	148,080	87,000
South Korea	190,500	935,100	-0-	-0-	-0-	-0-	381,000	45,600	1,870,200	2,138,400
Thailand	22,800	91,200	-0-	-0-	-0-	-0-	45,600	-0-	182,400	184,800
Taiwan	88,500	220,500	-0-	-0-	-0-	-0-	177,000	48,000	441,000	333,812
Vietnam	-0-	165,000	-0-	-0-	-0-	-0-	-0-	81,000	330,000	330,000
Total Asia	450,360	2,100,630	2,069,839	9,884,826	-0-	-0-	2,970,559	6,032,777	14,086,086	29,720,865

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

February 28, 2022

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	2/28/2021	9/1/21-2/28/22	9/1/20-2/28/21
Australia/Oceania										
Australia	-0-	5,040	-0-	-0-	-0-	-0-	-0-	-0-	10,080	4,200
Total Australia	-0-	5,040	-0-	-0-	-0-	-0-	-0-	-0-	10,080	4,200
Europe										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	48,000
Belgium	-0-	181,800	-0-	-0-	-0-	-0-	-0-	-0-	363,600	235,800
Czech Republic	-0-	48,000	-0-	-0-	-0-	-0-	-0-	-0-	96,000	140,820
Denmark	25,200	170,820	-0-	-0-	-0-	-0-	50,400	-0-	341,640	300,840
France	115,110	585,180	-0-	-0-	-0-	-0-	230,220	-0-	1,170,360	1,656,480
Germany	316,740	1,655,880	-0-	-0-	-0-	-0-	633,480	667,020	3,311,760	2,400,360
Greece	-0-	3,600	-0-	-0-	-0-	-0-	-0-	252,000	7,200	391,380
Ireland	10,200	48,960	-0-	-0-	-0-	-0-	20,400	-0-	97,920	103,380
Italy	84,000	210,000	-0-	-0-	-0-	-0-	168,000	-0-	420,000	330,000
Latvia	-0-	1,500	-0-	-0-	-0-	-0-	-0-	-0-	3,000	44,400
Lithuania	42,000	252,000	-0-	-0-	-0-	-0-	84,000	84,000	504,000	504,000
Netherlands	328,050	1,747,290	-0-	-0-	-0-	-0-	656,100	327,000	3,494,580	3,951,960
Norway	-0-	40,800	-0-	-0-	-0-	-0-	-0-	-0-	81,600	45,600
Poland	24,000	45,600	-0-	-0-	-0-	-0-	48,000	-0-	91,200	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	-0-	33,600	-0-	-0-	-0-	-0-	-0-	-0-	67,200	22,200
Spain	127,500	516,990	-0-	-0-	-0-	-0-	255,000	-0-	1,033,980	586,860
Sweden	17,130	265,470	-0-	-0-	-0-	-0-	34,260	-0-	530,940	372,960
Switzerland	38,340	119,190	-0-	-0-	-0-	-0-	76,680	81,000	238,380	632,640
United Kingdom	304,500	1,636,110	-0-	-0-	-0-	-0-	609,000	311,100	3,272,220	3,573,060
Total Europe	1,432,770	7,586,790	-0-	-0-	-0-	-0-	2,865,540	1,722,120	15,173,580	15,340,740

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Destination Report

February 28, 2022

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	9/1/21-2/28/22	2/28/2022	2/28/2021	9/1/21-2/28/22	9/1/20-2/28/21
Middle East										
Israel	342,000	1,712,640	-0-	-0-	-0-	-0-	684,000	1,093,680	3,425,280	2,987,880
Jordan	24,000	24,000	-0-	-0-	-0-	-0-	48,000	48,000	48,000	96,000
Lebanon	24,000	48,000	-0-	-0-	-0-	-0-	48,000	72,000	96,000	112,200
Saudi Arabia	107,520	533,520	-0-	-0-	-0-	-0-	215,040	468,038	1,067,040	956,078
Turkey	-0-	66,000	-0-	-0-	-0-	-0-	-0-	84,000	132,000	132,000
United Arab Emirates	-0-	129,600	-0-	-0-	-0-	-0-	-0-	-0-	259,200	682,000
Total Middle East	497,520	2,513,760	-0-	-0-	-0-	-0-	995,040	1,765,718	5,027,520	4,966,158
North America										
Canada	552,096	4,545,360	-0-	30,850	-0-	-0-	1,104,192	1,275,240	9,121,570	9,549,289
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	169,700	210,200	1,140,935	1,232,879	460,360	460,360	1,940,695	296,984	2,113,639	2,663,927
Puerto Rico	3,360	6,720	-0-	-0-	-0-	-0-	6,720	-0-	13,440	2,040
Total North America	725,156	4,762,280	1,140,935	1,263,729	460,360	460,360	3,051,607	1,572,224	11,248,649	12,215,256
South American										
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	61,680
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	32,400
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	94,080
Total Exports	3,105,806	16,970,180	3,210,774	11,148,555	460,360	460,360	9,882,746	11,092,839	45,549,275	62,434,928

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.