

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

December 31, 2021

U.S. PECANS RECEIVED

	12/31/2021	12/31/2020	% of Change of Year	9/1/2021-12/31/2021	9/1/2020-12/31/2020	% of Change of
Pecans Received:						
Improved	38,228,327	60,836,684	-59%	88,173,982	140,456,136	-59%
Native/Seedling	3,100,651	4,971,161	-60%	5,427,130	11,808,250	-118%
Substandard	2,005,172	7,571,790	-278%	3,522,316	11,706,961	-232%
Total	<u>43,334,150</u>	<u>73,379,635</u>	<u>-41%</u>	<u>97,123,428</u>	<u>163,971,347</u>	<u>-41%</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	15,576,708	16,194,382	-4%	67,090,493	71,091,858	-6%
Inter-handler Transfers Shipped	189,951	192,578	-1%	658,035	858,201	-30%
Inter-handler Transfers Received	(1,776,207)	(1,907,976)	7%	(4,126,026)	(5,251,305)	27%
Total Shelled Meats	<u>13,990,452</u>	<u>14,478,984</u>	<u>-3%</u>	<u>63,622,502</u>	<u>66,698,754</u>	<u>-5%</u>
Inshell						
Retail/Grocery/Export	7,429,623	19,188,721	-158%	22,012,157	60,599,665	-175%
Inter-handler Transfers Shipped	20,025,111	35,443,466	-77%	40,250,444	75,135,034	-87%
Inter-handler Transfers Received	(33,266,257)	(33,501,157)	1%	(57,577,859)	(66,839,677)	16%
Total Inshell Meats	<u>(5,811,523)</u>	<u>21,131,030</u>	<u>-128%</u>	<u>4,684,742</u>	<u>68,895,022</u>	<u>-100%</u>
Total Shipments (Inshell Basis)	<u>22,169,381</u>	<u>50,088,998</u>	<u>-56%</u>	<u>131,929,746</u>	<u>202,292,530</u>	<u>-35%</u>
Total Pecans in Inventory:						
Shelled Meats	34,325,489	46,571,949	-36%			
Inshell	135,608,329	142,394,970	-5%			
Total (Inshell Basis)	<u>204,259,307</u>	<u>235,538,868</u>	<u>-13%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	87,260,988	76,113,519	13%			
Export-Shelled Meats	15,415,034	31,302,269	-103%			
Total Meats	<u>102,676,022</u>	<u>107,415,788</u>	<u>-4%</u>			
Inshell:						
Domestic-Inshell	10,738,176	7,678,843	28%			
Export-Inshell	3,376,968	4,506,631	-33%			
Total Inshell	<u>14,115,144</u>	<u>12,185,474</u>	<u>16%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(432,000)	(343,058)	-26%			
Inshell	(21,601,172)	(5,310,868)	-307%			
Total Commitments (Inshell Basis)	<u>197,002,016</u>	<u>221,020,066</u>	<u>-11%</u>			
Net Open Position	<u>7,257,291</u>	<u>14,518,802</u>	<u>-50%</u>			

Data is accurate as of January 2022. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

December 31, 2021

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>12/31/2021</u>	<u>12/31/2020</u>	<u>9/1/2021-12/31/2021</u>	<u>9/1/2020-12/31/2020</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	94,215	-	4,052,754	2,489,949	39%
Total Inshell Exported for Shelling	<u>94,215</u>	<u>-</u>	<u>4,052,754</u>	<u>2,489,949</u>	<u>39%</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	205,500	280,248	1,980,080	3,627,863	-83%
Total Shelled Meats	<u>205,500</u>	<u>280,248</u>	<u>1,980,080</u>	<u>3,627,863</u>	<u>-83%</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>12/31/2021</u>	<u>12/31/2020</u>	<u>9/1/2021-12/31/2021</u>	<u>9/1/2020-12/31/2020</u>	<u>% of Change of Year to Date</u>
Shelled Meats:					
Country of Origin:					
Australia		-0-	0	77,380	100%
Mexico	638,263	1,748,396	2,517,446	4,399,707	-75%
Total Shelled Meats	<u>638,263</u>	<u>1,748,396</u>	<u>2,517,446</u>	<u>4,477,087</u>	<u>-75%</u>
Inshell:					
Country of Origin:					
Argentina		-0-	0	44,100	100%
Mexico	1,889,836	1,724,794	5,954,023	7,292,824	-18%
Total Inshell	<u>1,889,836</u>	<u>1,724,794</u>	<u>5,954,023</u>	<u>7,336,924</u>	<u>-19%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	-0-	44,100	100%
Australia	-0-	-0-	-0-	154,760	100%
Mexico	3,166,362	5,221,586	10,988,915	16,092,238	-32%
Total (Inshell Basis)	<u>3,166,362</u>	<u>5,221,586</u>	<u>10,988,915</u>	<u>16,291,098</u>	<u>-33%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL TM

Destination Report

December 31, 2021

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	12/31/2021	9/1/21-12/31/21	12/31/2021	9/1/21-12/31/21	12/31/2021	9/1/21-12/31/21	12/31/2021	12/31/2020	9/1/21-12/31/21	9/1/20-12/31/20
Africa										
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,629	-0-	45,629
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,629	-0-	93,629
Asia										
China	-0-	93,300	1,310,665	7,123,900	-0-	-0-	1,310,665	1,103,036	7,310,500	19,824,279
Hong Kong	-0-	11,370	-0-	-0-	-0-	-0-	-0-	1,824	22,740	345,377
India	12,000	25,500	-0-	-0-	-0-	-0-	24,000	-0-	51,000	84,000
Japan	53,100	178,350	-0-	-0-	-0-	-0-	106,200	90,000	356,700	228,420
Kuwait	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-0-	48,000
Malaysia	-0-	30,000	-0-	-0-	-0-	-0-	-0-	24,000	60,000	60,000
Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Qatar	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	26,400
Singapore	5,040	56,040	-0-	-0-	-0-	-0-	10,080	30,000	112,080	57,000
South Korea	106,500	592,800	-0-	-0-	-0-	-0-	213,000	280,200	1,185,600	1,539,600
Thailand	22,800	45,600	-0-	-0-	-0-	-0-	45,600	-0-	91,200	91,200
Taiwan	36,000	108,000	-0-	-0-	-0-	-0-	72,000	25,652	216,000	213,812
Vietnam	82,500	165,000	-0-	-0-	-0-	-0-	165,000	-0-	330,000	249,000
Total Asia	317,940	1,305,960	1,310,665	7,123,900	-0-	-0-	1,946,545	1,602,712	9,735,820	22,767,088

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

TM

Destination Report

December 31, 2021

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	12/31/2021	9/1/21-12/31/21	12/31/2021	9/1/21-12/31/21	12/31/2021	9/1/21-12/31/21	12/31/2021	12/31/2020	9/1/21-12/31/21	9/1/20-12/31/20
Australia/Oceania										
Australia	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	-
Total Australia	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	-
Europe										
Austria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
Belgium	40,500	157,800	-0-	-0-	-0-	-0-	81,000	-0-	315,600	187,800
Czech Republic	-0-	24,000	-0-	-0-	-0-	-0-	-0-	84,000	48,000	92,820
Denmark	26,760	112,560	-0-	-0-	-0-	-0-	53,520	25,800	225,120	222,600
France	125,670	470,070	-0-	-0-	-0-	-0-	251,340	570,540	940,140	1,494,480
Germany	32,580	1,102,890	-0-	-0-	-0-	-0-	65,160	135,060	2,205,780	941,040
Greece	-0-	3,600	-0-	-0-	-0-	-0-	-0-	90,000	7,200	139,380
Ireland	-0-	38,760	-0-	-0-	-0-	-0-	-0-	46,800	77,520	92,100
Italy	-0-	126,000	-0-	-0-	-0-	-0-	-0-	81,000	252,000	165,000
Latvia	-0-	1,500	-0-	-0-	-0-	-0-	-0-	-0-	3,000	9,000
Lithuania	126,000	210,000	-0-	-0-	-0-	-0-	252,000	84,000	420,000	420,000
Netherlands	302,790	1,122,300	-0-	-0-	-0-	-0-	605,580	694,980	2,244,600	2,646,060
Norway	22,800	22,800	-0-	-0-	-0-	-0-	45,600	-0-	45,600	45,600
Poland	6,600	21,600	-0-	-0-	-0-	-0-	13,200	-0-	43,200	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	20,160	33,600	-0-	-0-	-0-	-0-	40,320	6,000	67,200	22,200
Spain	74,160	219,990	-0-	-0-	-0-	-0-	148,320	161,340	439,980	336,180
Sweden	27,000	205,500	-0-	-0-	-0-	-0-	54,000	10,800	411,000	281,760
Switzerland	-0-	40,500	-0-	-0-	-0-	-0-	-0-	168,000	81,000	551,640
United Kingdom	279,780	1,210,200	-0-	-0-	-0-	-0-	559,560	727,560	2,420,400	2,643,060
Total Europe	1,084,800	5,123,670	-0-	-0-	-0-	-0-	2,169,600	2,885,880	10,247,340	10,338,720

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World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	12/31/2021	9/1/21-12/31/21	12/31/2021	9/1/21-12/31/21	12/31/2021	9/1/21-12/31/21	12/31/2021	12/31/2020	9/1/21-12/31/21	9/1/20-12/31/20
Middle East										
Israel	265,920	922,140	-0-	-0-	-0-	-0-	531,840	429,960	1,844,280	1,253,280
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	-0-	-0-	-0-	-0-	-0-	-0-	-0-	30,000	-0-	30,000
Saudi Arabia	-0-	258,000	-0-	-0-	-0-	-0-	-0-	44,040	516,000	260,040
Turkey	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	48,000
United Arab Emirates	72,000	129,600	-0-	-0-	-0-	-0-	144,000	157,000	259,200	229,060
Total Middle East	337,920	1,309,740	-0-	-0-	-0-	-0-	675,840	661,000	2,619,480	1,820,380
North America										
Canada	943,380	3,547,290	-0-	30,850	-0-	-0-	1,886,760	1,371,890	7,125,430	7,256,230
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	40,500	-0-	91,944	-0-	-0-	-0-	1,308	172,944	3,298,884
Puerto Rico	-0-	3,360	-0-	-0-	-0-	-0-	-0-	-0-	6,720	2,040
Total North America	943,380	3,591,150	-0-	122,794	-0-	-0-	1,886,760	1,373,198	7,305,094	10,557,154
South American										
Columbia	-0-	1,680	-0-	-0-	-0-	-0-	-0-	-0-	3,360	-
Peru	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,600	-0-	61,680
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	32,400
Total South America	-0-	1,680	-0-	-0-	-0-	-0-	-0-	45,600	3,360	94,080
Total Exports	2,684,040	11,335,560	1,310,665	7,246,694	-0-	-0-	6,678,745	6,614,019	29,917,814	45,671,051

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.