

AMERICAN PECAN COUNCIL

Shipments and Inventory on Hand

December 31, 2020

U.S. PECANS RECEIVED

	12/31/2020	12/31/2019	% of Change of Year	9/1/2020-12/31/2020	9/1/2019-12/31/2019	% of Change of
Pecans Received:						
Improved	56,051,345	29,250,252	92%	126,531,009	79,108,829	60%
Native/Seedling	4,857,651	8,498,398	-43%	11,526,420	13,243,381	-13%
Substandard	7,345,058	3,040,745	142%	11,160,218	4,583,079	144%
Total	<u>68,254,054</u>	<u>40,789,395</u>	<u>67%</u>	<u>149,217,647</u>	<u>96,935,289</u>	<u>54%</u>
Shipments:						
Shelled Meats						
Retail/Grocery/Export	15,730,375	13,025,812	21%	69,768,557	60,359,086	16%
Inter-handler Transfers Shipped	192,578	128,304	50%	858,201	524,997	63%
Inter-handler Transfers Received	(964,569)	(1,191,783)	-19%	(4,316,145)	(5,142,215)	-16%
Total Shelled Meats	<u>14,958,384</u>	<u>11,962,333</u>	<u>25%</u>	<u>66,310,613</u>	<u>55,741,868</u>	<u>19%</u>
Inshell						
Retail/Grocery/Export	9,665,551	7,914,376	22%	38,984,008	23,071,949	69%
Inter-handler Transfers Shipped	34,977,548	12,392,544	182%	73,060,612	30,325,496	141%
Inter-handler Transfers Received	(32,815,066)	(39,652,404)	-17%	(64,560,643)	(74,756,658)	-14%
Total Inshell Meats	<u>11,828,033</u>	<u>(19,345,484)</u>	<u>-161%</u>	<u>47,483,977</u>	<u>(21,359,213)</u>	<u>-322%</u>
Total Shipments (Inshell Basis)	<u>41,744,801</u>	<u>4,579,181</u>	<u>812%</u>	<u>180,105,203</u>	<u>90,124,522</u>	<u>100%</u>
Total Pecans in Inventory:						
Shelled Meats	46,098,173	55,034,461	-16%			
Inshell	136,002,645	96,130,608	41%			
Total (Inshell Basis)	<u>228,198,991</u>	<u>206,199,529</u>	<u>11%</u>			
Commitments to Ship:						
Meats:						
Domestic-Shelled Meats	75,996,218	69,748,088	9%			
Export-Shelled Meats	31,302,269	13,776,320	127%			
Total Meats	<u>107,298,487</u>	<u>83,524,408</u>	<u>28%</u>			
Inshell:						
Domestic-Inshell	6,899,612	1,141,062	505%			
Export-Inshell	4,220,703	14,963,694	-72%			
Total Inshell	<u>11,120,315</u>	<u>16,104,756</u>	<u>-31%</u>			
Less: Contracts to Purchase:						
Shelled Meats	(343,058)	(699,650)	-51%			
Inshell	(5,310,868)	(10,991,822)	-52%			
Total Commitments (Inshell Basis)	<u>219,720,305</u>	<u>170,762,450</u>	<u>29%</u>			
Net Open Position	<u>8,478,686</u>	<u>35,437,079</u>	<u>-76%</u>			

Data is accurate as of November 2020. Any amendments shall be made the following month.

AMERICAN PECAN COUNCIL

Mexico Exports and Foreign Purchases

December 31, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of Year to Date</u>
Inshell Exported for Shelling:					
Mexico	<u>81,370</u>	<u>81,370</u>	<u>2,489,949</u>	<u>4,392,804</u>	<u>-43%</u>
Total Inshell Exported for Shelling					
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:					
Mexico	<u>280,248</u>	<u>158,724</u>	<u>3,627,863</u>	<u>2,038,124</u>	<u>78%</u>
<u>PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS</u>					
	<u>12/31/2020</u>	<u>12/31/2019</u>	<u>9/1/2020-12/31/2020</u>	<u>9/1/2019-12/31/2019</u>	<u>% of Change of Year</u>
Shelled Meats:					
Country of Origin:					
Australia		-0-	77,380		0%
Mexico	<u>1,504,556</u>	<u>1,964,374</u>	<u>4,155,867</u>	<u>4,823,660</u>	<u>-14%</u>
Total Shelled Meats	<u>1,504,556</u>	<u>1,964,374</u>	<u>4,233,247</u>	<u>4,823,660</u>	<u>-14%</u>
Inshell:					
Country of Origin:					
Argentina	-0-	-0-	44,100	47,641	-7%
Mexico	<u>1,724,794</u>	<u>18,629,230</u>	<u>3,608,952</u>	<u>28,640,865</u>	<u>-87%</u>
Total Inshell	<u>1,724,794</u>	<u>18,629,230</u>	<u>3,653,052</u>	<u>28,688,506</u>	<u>-87%</u>
Total (Inshell Basis)					
Argentina	-0-	-0-	44,100	47,641	-7%
Australia	-0-	-0-	154,760	-	0%
Mexico	<u>4,733,906</u>	<u>22,557,978</u>	<u>11,920,686</u>	<u>38,288,185</u>	<u>-69%</u>
Total (Inshell Basis)	<u>4,733,906</u>	<u>22,557,978</u>	<u>12,119,546</u>	<u>38,335,826</u>	<u>-68%</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

December 31, 2020

World Region Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
Africa										
Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Egypt	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,840	48,000	42,840
Morocco	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Africa	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,840	-0-	42,840
Asia										
China	82,200	134,400	938,636	11,282,679	-0-	-0-	1,103,036	1,897,056	13,552,006	6,661,277
Hong Kong	912	912	-0-	150,685	-0-	-0-	1,824	81,000	345,377	1,999,472
India	-0-	33,000	-0-	-0-	-0-	-0-	-0-	-0-	84,000	30,000
Japan	45,000	103,110	-0-	-0-	-0-	-0-	90,000	102,600	228,420	212,100
Kuwait	24,000	24,000	-0-	-0-	-0-	-0-	48,000	-0-	48,000	-
Malaysia	12,000	30,000	-0-	-0-	-0-	-0-	24,000	-0-	60,000	-
Philippines	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	6,720
Qatar	-0-	13,200	-0-	-0-	-0-	-0-	-0-	-0-	26,400	-
Singapore	15,000	28,500	-0-	-0-	-0-	-0-	30,000	-0-	57,000	-
South Korea	87,000	507,900	-0-	-0-	-0-	-0-	174,000	486,000	1,433,400	1,285,200
Thailand	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	91,200	181,400
Taiwan	12,826	70,906	-0-	-0-	-0-	-0-	25,652	48,000	213,812	343,220
Vietnam	-0-	84,000	-0-	-0-	-0-	-0-	-0-	-0-	249,000	243,000
Total Asia	278,938	1,052,728	938,636	11,433,364	-0-	-0-	1,496,512	2,614,656	16,388,615	10,962,389

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Destination Report

December 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
Australia/Oceania										
Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Total Australia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Europe										
Austria	-0-	24,000	-0-	-0-	-0-	-0-	-0-	48,000	48,000	48,000
Belgium	-0-	53,400	-0-	-0-	-0-	-0-	-0-	-0-	187,800	223,200
Czech Republic	42,000	42,000	-0-	-0-	-0-	-0-	84,000	16,200	92,820	27,000
Denmark	12,900	77,700	-0-	-0-	-0-	-0-	25,800	80,400	222,600	630,960
France	285,270	492,690	-0-	-0-	-0-	-0-	570,540	356,400	1,494,480	1,373,580
Germany	67,530	395,850	-0-	-0-	-0-	-0-	135,060	172,860	941,040	2,008,080
Greece	45,000	45,690	-0-	-0-	-0-	-0-	90,000	48,000	139,380	48,000
Ireland	23,400	46,050	-0-	-0-	-0-	-0-	46,800	-0-	92,100	-
Italy	40,500	82,500	-0-	-0-	-0-	-0-	81,000	-0-	165,000	162,000
Latvia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	9,000	2,880
Lithuania	42,000	168,000	-0-	-0-	-0-	-0-	84,000	83,940	420,000	172,140
Netherlands	347,490	1,115,520	-0-	-0-	-0-	-0-	694,980	466,800	2,646,060	2,242,020
Norway	-0-	22,800	-0-	-0-	-0-	-0-	-0-	-0-	45,600	45,600
Poland	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Portugal	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Russia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Slovenia	3,000	6,600	-0-	-0-	-0-	-0-	6,000	-0-	22,200	7,200
Spain	80,670	105,420	-0-	-0-	-0-	-0-	161,340	48,000	336,180	282,960
Sweden	5,400	113,880	-0-	-0-	-0-	-0-	10,800	16,800	281,760	158,100
Switzerland	84,000	275,820	-0-	-0-	-0-	-0-	168,000	-0-	551,640	353,520
United Kingdom	363,780	962,130	-0-	-0-	-0-	-0-	727,560	282,480	2,643,060	1,499,820
Total Europe	1,442,940	4,030,050	-0-	-0-	-0-	-0-	2,885,880	1,619,880	10,338,720	9,285,060

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World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	9/1/20-12/31/20	12/31/2020	12/31/2019	9/1/20-12/31/20	9/1/19-12/31/19
Middle East										
Israel	154,500	352,110	-0-	-0-	-0-	-0-	309,000	189,240	1,010,220	632,040
Jordan	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Lebanon	15,000	15,000	-0-	-0-	-0-	-0-	30,000	96,000	30,000	131,880
Saudi Arabia	22,020	22,020	-0-	-0-	-0-	-0-	44,040	96,000	260,040	180,000
Turkey	-0-	24,000	-0-	-0-	-0-	-0-	-0-	-0-	48,000	-
United Arab Emirates	66,000	102,030	25,000	25,000	-0-	-0-	157,000	118,080	552,220	172,920
Total Middle East	257,520	515,160	25,000	25,000	-0-	-0-	540,040	499,320	1,577,320	1,116,840
North America										
Canada	685,745	2,707,055	-0-	21,500	-0-	-0-	1,371,490	1,158,096	7,252,630	5,938,620
Costa Rica	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Mexico	-0-	-0-	-0-	1,473,716	-0-	522,231	-0-	-0-	1,999,547	626,289
Puerto Rico	-0-	1,020	-0-	-0-	-0-	-0-	-0-	-0-	2,040	-
Total North America	685,745	2,708,075	-0-	1,495,216	-0-	522,231	1,371,490	1,158,096	9,254,217	5,406,813
South American										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-
Peru	22,800	30,840	-0-	-0-	-0-	-0-	45,600	-0-	61,680	-
Trinidad	-0-	3,600	-0-	-0-	-0-	-0-	-0-	-0-	32,400	-
Total South America	22,800	34,440	-0-	-0-	-0-	-0-	45,600	-0-	94,080	-
Total Exports	2,687,943	8,340,453	963,636	12,953,580	-0-	522,231	6,339,522	5,934,792	37,700,952	27,972,038
Grand Total Shipments	2,687,943	8,340,453	963,636	12,953,580	-0-	522,231	6,339,522	5,934,792	37,700,952	27,972,038

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.