

AMERICAN PECAN COUNCIL

Shipments and Inventory

August 31, 2020

	<u>8/31/2020</u>	<u>8/31/2019</u>	<u>9/1/19-8/31/20</u>	<u>9/1/18-8/31/19</u>
Shipments:				
Shelled Meats				
Retail/Grocery/Export	12,019,465	12,469,382	151,697,673	148,962,238
Inter-handler Transfers Shipped	29,590	57,945	756,466	5,084,447
Inter-handler Transfers Received	(387,200)	(1,311,264)	(9,541,485)	(17,198,288)
Total Shelled Meats	<u>11,661,855</u>	<u>11,216,063</u>	<u>142,912,653</u>	<u>136,848,397</u>
Inshell				
Retail/Grocery/Export	1,009,063	1,581,692	58,604,111	41,199,059
Inter-handler Transfers Shipped	1,395,013	4,513,609	45,600,230	114,529,391
Inter-handler Transfers Received	(269,873)	(3,398,678)	(168,543,222)	(172,480,615)
Total Inshell Meats	<u>2,134,203</u>	<u>2,696,623</u>	<u>(64,338,881)</u>	<u>(16,752,165)</u>
Total Shipments (Inshell Basis)	<u>25,457,912</u>	<u>25,128,749</u>	<u>221,486,426</u>	<u>256,944,629</u>
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	<u>8/31/2020</u>	<u>8/31/2019</u>	<u>% of Change of Year</u>	
Total Pecans in Inventory:				
Shelled Meats	59,294,404	62,402,752	-5%	
Inshell	89,585,552	56,166,180	60%	
Total (Inshell Basis)	<u>208,174,360</u>	<u>180,971,684</u>	<u>15%</u>	
Commitments to Ship:				
Meats:				
Domestic-Shelled Meats	63,821,663	50,923,773	25%	
Export-Shelled Meats	11,885,364	7,917,204	50%	
Total Meats	<u>75,707,027</u>	<u>58,840,977</u>	<u>29%</u>	
Inshell:				
Domestic-Inshell	723,508	677,009	7%	
Export-Inshell	6,561,053	1,022,492	542%	
Total Inshell	<u>7,284,561</u>	<u>1,699,501</u>	<u>329%</u>	
Less: Contracts to Purchase:				
Shelled Meats	(168,300)	(4,233,460)	-96%	
Inshell	<u>(13,383,578)</u>	<u>(13,383,578)</u>	-100%	
Total Commitments (Inshell Basis)	<u>158,362,015</u>	<u>97,530,957</u>	<u>62%</u>	
Net Open Position	<u>49,812,345</u>	<u>83,440,727</u>	<u>-40%</u>	

\$986.20 Inventory totals do not include pecans warehoused by growers. Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Pecans Received from Own Account

August 31, 2020

INSHELL PECANS EXPORTED TO MEXICO FOR SHELLING AND RETURNED TO U.S. AS SHELLED MEATS

	<u>8/31/2020</u>	<u>8/31/2019</u>	<u>9/1/19-8/31/20</u>	<u>9/1/18-8/31/19</u>
Inshell Exported for Shelling:				
Mexico	3,441,532	4,320,132	17,269,502	13,390,560
Total Inshell Exported for Shelling	<u>3,441,532</u>	<u>4,320,132</u>	<u>17,269,502</u>	<u>13,390,560</u>
Shelled Meats - Produced in U.S. Inshell Returned to U.S.:				
Mexico	1,493,097	2,059,798	7,130,688	9,061,936
Total Shelled Meats - Produced in U.S. Inshell Returned	<u>1,493,097</u>	<u>4,119,596</u>	<u>7,130,688</u>	<u>9,061,936</u>

PECANS PURCHASED OUTSIDE THE U.S. BY U.S. HANDLERS

	<u>8/31/2020</u>	<u>8/31/2019</u>	<u>9/1/19-8/31/20</u>	<u>9/1/18-8/31/19</u>
Shelled Meats:				
Country of Origin:				
Australia		-0-	177,810	77,288
Mexico	1,004,501	216,430	13,807,367	18,803,883
Total Shelled Meats	<u>1,004,501</u>	<u>216,430</u>	<u>13,985,177</u>	<u>18,881,171</u>
Inshell:				
Country of Origin:				
Argentina		44,048	47,641	582,066
Mexico	352,445	-0-	57,022,996	65,591,384
Total Inshell	<u>352,445</u>	<u>44,048</u>	<u>57,070,637</u>	<u>66,173,450</u>
Total (Inshell Basis)				
Argentina	-0-	44,048	47,641	582,066
Australia	-0-	-0-	355,620	154,576
Mexico	2,361,447	432,860	84,637,730	103,199,150
Total (Inshell Basis)	<u>2,361,447</u>	<u>476,908</u>	<u>85,040,991</u>	<u>103,935,792</u>

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by "2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Pecans Received from Own Account

August 31, 2020



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AMERICAN PECAN COUNCIL

Pecans Received from Own Account

August 31, 2020

World Region	Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)				
		8/31/2020	9/1/19-8/31/20	8/31/2020	9/1/19-8/31/20	8/31/2020	9/1/19-8/31/20	8/31/2020	8/31/2019	9/1/19-8/31/20	9/1/18-8/31/19	
Africa												
	Algeria	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-
	Egypt	-0-	86,220	-0-	-0-	-0-	-0-	-0-	-0-	-0-	172,440	273,300
	Morocco										-0-	28,250
	Total Africa	-0-	86,220	-0-	-0-	-0-	-0-	-0-	-0-	-0-	172,440	301,550
Asia												
	China		1,504,269	100,000	13,613,168	-0-	-0-	100,000	1,381,200	16,621,706	5,220,496	
	Hong Kong	5,748	64,460		3,616,500	-0-	-0-	11,496	1,485,316	3,745,420	12,892,169	
	India	9,000	30,720		-0-	-0-	-0-	18,000	51,000	61,440	201,780	
	Japan	18,750	504,600		-0-	-0-	-0-	37,500	90,000	1,009,200	1,892,400	
	Kuwait		146,700		-0-	-0-	-0-	-0-	-0-	293,400	191,400	
	Malaysia		33,000		-0-	-0-	-0-	-0-	480	66,000	46,200	
	Philippines	9,360	19,440		-0-	-0-	-0-	18,720	-0-	38,880	13,440	
	Qatar		16,590		-0-	-0-	-0-	-0-	-0-	33,180	52,920	
	Singapore		43,260		-0-	-0-	-0-	-0-	-0-	86,520	39,000	
	South Korea	106,800	1,404,900		-0-	-0-	-0-	213,600	93,600	2,809,800	1,866,216	
	Thailand		80,760		55,100	-0-	-0-	-0-	-0-	216,620	347,700	
	Taiwan	66,000	268,410		1,369,556	-0-	-0-	132,000	-0-	1,906,376	722,820	
	Vietnam	42,000	367,500		-0-	-0-	-0-	84,000	-0-	735,000	578,094	
	Total Asia	257,658	4,484,609	100,000	18,654,324	-0-	-0-	615,316	3,101,596	27,623,542	24,064,635	

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Pecans Received from Own Account

August 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	8/31/2020	9/1/19-8/31/20	8/31/2020	9/1/19-8/31/20	8/31/2020	9/1/19-8/31/20	8/31/2020	8/31/2019	9/1/19-8/31/20	9/1/18-8/31/19
Australia/Oceania										
Australia	-0-	68,280	-0-	-0-	-0-	-0-	-0-	-0-	136,560	199,000
Total Australia	-0-	68,280	-0-	-0-	-0-	-0-	-0-	-0-	136,560	199,000
Europe										
Austria		72,000	-0-	-0-	-0-	-0-	-0-	-0-	144,000	110,200
Belgium		367,500	-0-	-0-	-0-	-0-	-0-	81,000	735,000	1,359,390
Czech Republic		65,400	-0-	-0-	-0-	-0-	-0-	7,200	130,800	255,968
Denmark	47,850	585,000	-0-	-0-	-0-	-0-	95,700	157,200	1,170,000	1,885,635
France	40,470	1,779,360	-0-	-0-	-0-	-0-	80,940	375,000	3,558,720	5,195,360
Finland		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	45,000
Germany	314,070	5,912,280	-0-	-0-	-0-	-0-	628,140	762,000	11,824,560	13,589,163
Greece		109,500	-0-	-0-	-0-	-0-	-0-	-0-	219,000	10,500
Ireland	18,000	49,530	-0-	-0-	-0-	-0-	36,000	-0-	99,060	-0-
Italy	14,010	382,980	-0-	-0-	-0-	-0-	28,020	81,000	765,960	486,000
Latvia		9,120	-0-	-0-	-0-	-0-	-0-	-0-	18,240	-0-
Lithuania	42,000	507,570	-0-	-0-	-0-	-0-	84,000	69,000	1,015,140	1,015,980
Netherlands	207,300	3,931,470	-0-	-0-	-0-	-0-	414,600	440,640	7,862,940	11,453,070
Norway		58,800	-0-	-0-	-0-	-0-	-0-	-0-	117,600	125,696
Poland		29,410	-0-	-0-	-0-	-0-	-0-	-0-	58,820	-0-
Portugal		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	14,400
Russia		-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	42,000
Slovenia	3,600	19,800	-0-	-0-	-0-	-0-	7,200	-0-	39,600	3,600
Spain	39,750	1,159,080	-0-	-0-	-0-	-0-	79,500	42,000	2,318,160	1,560,120
Sweden	29,400	260,850	-0-	-0-	-0-	-0-	58,800	25,740	521,700	607,804
Switzerland	64,500	696,360	-0-	-0-	-0-	-0-	129,000	104,520	1,392,720	1,257,720
United Kingdom	123,000	2,905,506	-0-	-0-	-0-	-0-	246,000	877,860	5,811,012	8,720,924
Total Europe	943,950	18,901,516	-0-	-0-	-0-	-0-	1,887,900	3,023,160	37,803,032	47,738,530

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AMERICAN PECAN COUNCIL
Pecans Received from Own Account

August 31, 2020

World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
World Region	Shelled		Inshell		Sub-Standard		Total (Inshell Basis)			
Destination	8/31/2020	9/1/19-8/31/20	8/31/2020	9/1/19-8/31/20	8/31/2020	9/1/19-8/31/20	8/31/2020	8/31/2019	9/1/19-8/31/20	9/1/18-8/31/19
Middle East										
Israel	115,500	1,249,000	-0-	-0-	-0-	-0-	231,000	45,600	2,498,000	4,122,058
Jordan		61,230	-0-	-0-	-0-	-0-	-0-	-0-	122,460	48,000
Lebanon		300,000	-0-	-0-	-0-	-0-	-0-	-0-	600,000	112,500
Saudi Arabia	108,000	1,033,880	-0-	-0-	-0-	-0-	216,000	54,400	2,067,760	1,530,220
Turkey	300	48,300	-0-	-0-	-0-	-0-	600	-0-	96,600	48,000
United Arab Emirates	184,590	590,790	-0-	-0-	-0-	-0-	369,180	53,100	1,181,580	882,462
Total Middle East	408,390	3,283,200	-0-	-0-	-0-	-0-	816,780	153,100	6,566,400	6,743,240
North America										
Canada	859,710	8,049,138		26,294		-0-	1,719,420	1,362,226	16,124,570	15,308,356
Costa Rica		-0-		-0-		-0-	-0-	-0-	-0-	45,600
Mexico		464,341		5,710,361		128,840	-0-	324,541	6,767,883	16,526,500
Puerto Rico		35,520		-0-		-0-	-0-	-0-	71,040	-0-
Total North America	859,710	8,548,999	-0-	5,736,655	-0-	128,840	1,719,420	1,686,767	22,963,493	31,880,456
South American										
Columbia	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	4,800
Peru	-0-	34,800	-0-	-0-	-0-	-0-	-0-	-0-	69,600	210,000
Trinidad	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	-0-	27,000
Total South America	-0-	34,800	-0-	-0-	-0-	-0-	-0-	-0-	69,600	241,800
Total Exports	2,469,708	35,407,624	100,000	24,390,979	-0-	128,840	5,039,416	7,964,623	95,335,067	111,169,211
Grand Total Shipments	2,469,708	35,407,624	100,000	24,390,979	-0-	128,840	5,039,416	7,964,623	95,335,067	111,169,211

Shelled Meats are converted to inshell using a yield of 50% (multiplying the shelled meats by"2"). The form automatically makes this calculation.

AMERICAN PECAN COUNCIL

Pecans Received

August 31, 2020

<u>Variety Name</u>	<u>8/31/2020</u>	<u>8/31/2019</u>	<u>9/1/19-8/31/20</u>	<u>9/1/18-8/31/19</u>
Inshell				
Blends/Mixed Budded	22	382,600	21,241,229	34,627,915
Byrd		-	1,004,588	1,774,538
Bradley		-	720,778	1,129,652
Caddo	224	26,917	2,458,446	640,669
Cape Fear		151,283	370,362	1,067,774
Cheyenne	8	-	765,577	6,427,238
Creek		19,480	15,899,322	3,474,105
Desirable	2,472	327,873	1,911,725	3,628,948
Desirable Type		16,510	1,347,830	1,822,947
Eastern Schley	46,163	328,605	2,130,753	3,831,813
Elliott		96,031	1,497,056	1,045,414
Excel		25,055	1,331,962	5,285,450
Moneymaker		-	9,896,336	10,043,773
Pawnee	131,531	95,223	9,353,365	5,375,418
Stuart	45,890	972,518	4,571,183	13,052,915
Sumner		141,749	29,804,039	11,907,932
Western Schley	2,846,730	2,534,498	58,629,334	85,333,156
Wichita	128	-	16,127,405	12,816,999
Other	446	415,705	26,149,227	18,029,397
Native/Seedling	404,608	7,137	13,814,930	13,350,484
Substandard	66,833	679,179	10,196,215	15,150,139
Total Varieties	<u>3,545,055</u>	<u>6,220,363</u>	<u>229,221,662</u>	<u>249,816,675</u>

Data is accurate as of (date). Any amendments shall be made the following month.